

#### **D.F. Pray – An Overview**

Callender, Floyd, Stratton, Jones, Woodrow Neighborhood Homes



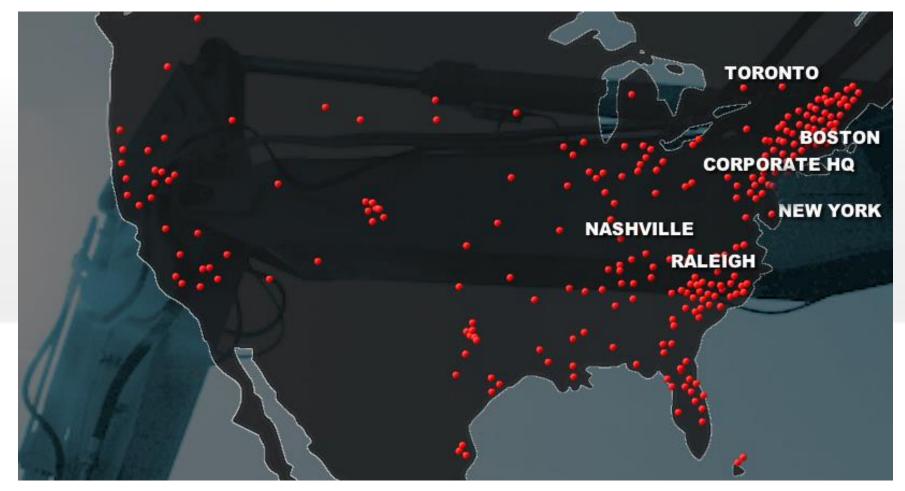
### Company Background

- Founded in 1959
- General Contractor / Construction Manager
- Over 5000 projects completed
- Over 92% of our work comes from past or repeat clients
- Excellent Financial position



## "Big enough to get the job done. Small enough to care."







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New York

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## Why the D.F. Pray Team?



#### **Our Commitment**

D.F. Pray is a full service construction company that measures its achievements through our clients' success. If a client enjoys the reward of a successful construction project, then we have done our job. The value that our past clients have received through the efforts of our team of skilled construction professionals, has been formulated into a system of best practices that ensure our ability to continue to add value to every client and assignment.

D.F. Pray is proud to disclose that every past customer can be, and frequently is, used as a reference for future projects. We also have a large number of repeat clients; over 92% of our work comes from past or repeat corporate clients. This is an important measure of success for D.F. Pray and a marketing strategy we intend to continue to pursue, through our own due diligence and unyielding search for excellence.

#### Teamwork: It's About the People

D.F. Pray recognizes that success truly depends on human factors such as Teamwork, Communication and Leadership, goals that in the end boil down to the interactions of people. We pride ourselves on our people, our systems, and our commitment to our Clients' success.

"... You can't have a leader without followers, and you can't have followers without leaders." Steven E. Ambrose

Our dedication to our corporate values does not begin or end with our clients. We pride ourselves on the low turnover rate of employees and the family like atmosphere among our staff. Our goal is to maintain a "small" company spirit as the mainstay of our continued growth as a corporation.

At D.F. Pray, our motto is:

"Big enough to get the job done.

Small enough to care." ~ C. Edward Pray







#### Condominium Development, West Tisbury, MA





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#### Residential Development, West Tisbury, MA





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#### Residential Development, West Tisbury, MA





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#### 7-9 Bridge Street Dartmouth, MA







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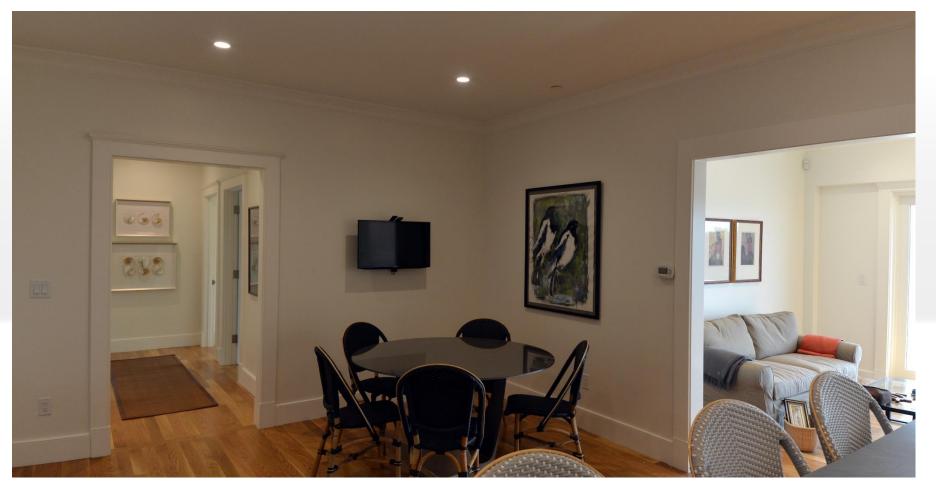
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#### 7-9 Bridge Street Dartmouth, MA







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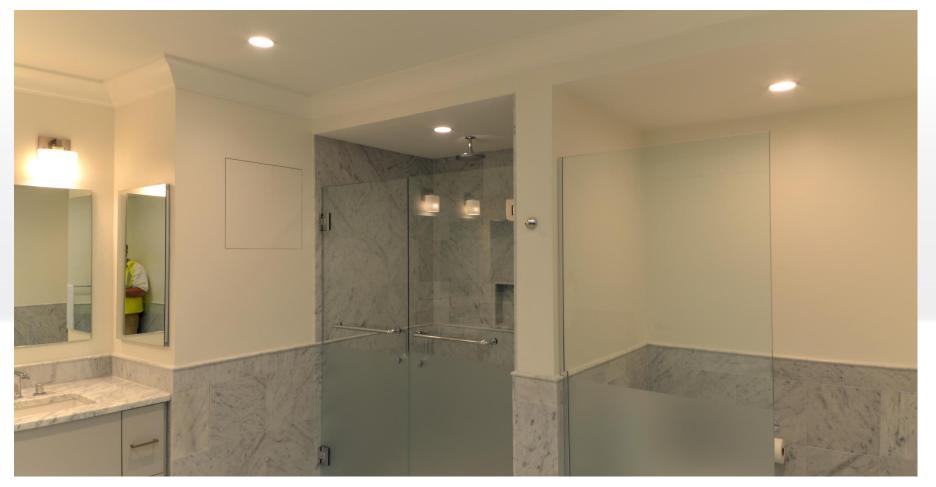
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#### 7-9 Bridge Street Dartmouth, MA





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### Wayland Town Center Apartments Wayland, MA





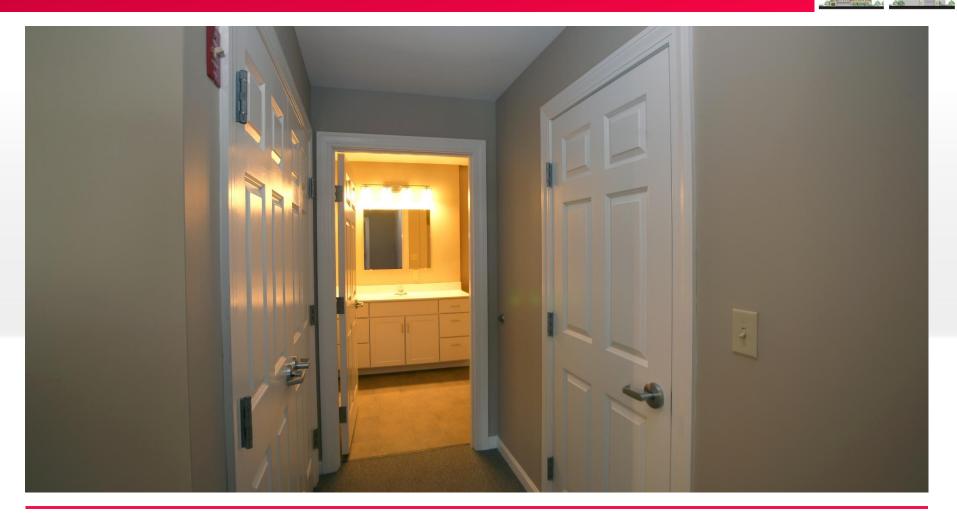
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### Wayland Town Center Apartments Wayland, MA



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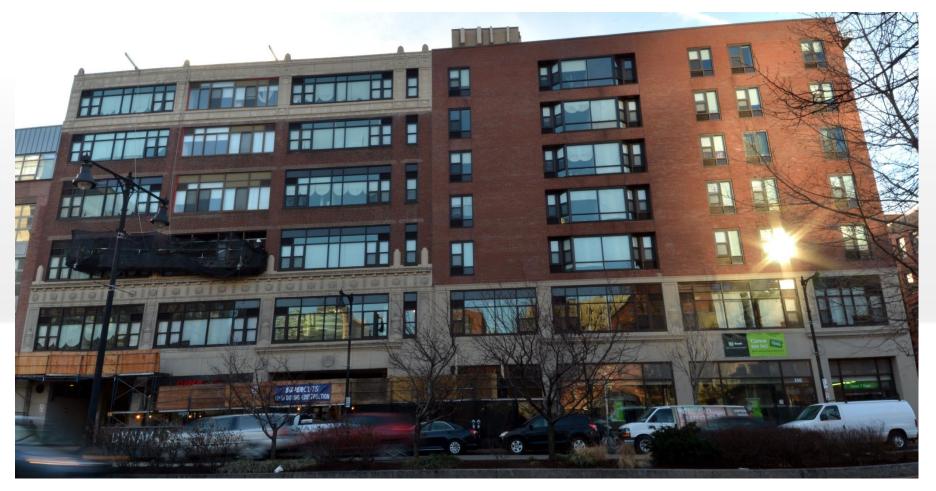
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### Anderson Park Apartments

#### Renovation, Boston, MA







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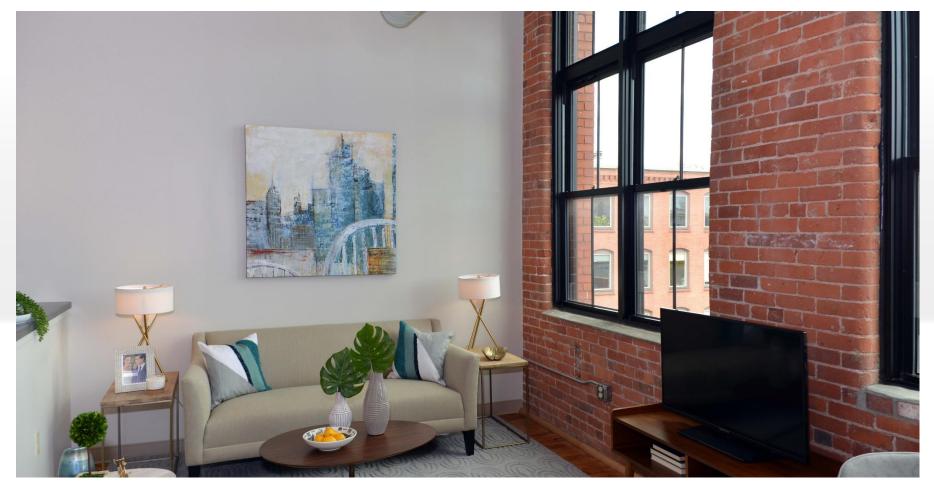
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### 95 Chestnut Street

#### Renovation & Re-Use, Providence, RI





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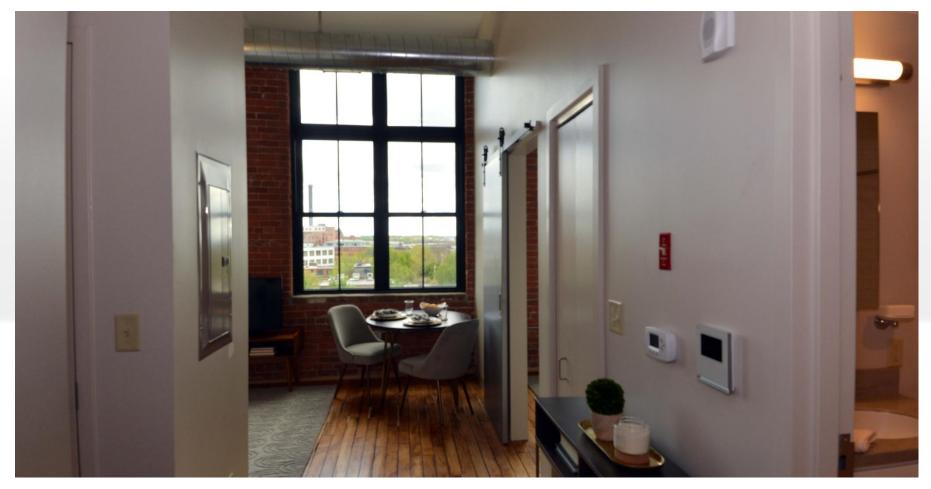
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# 95 Chestnut Street

#### Renovation & Re-Use, Providence, RI





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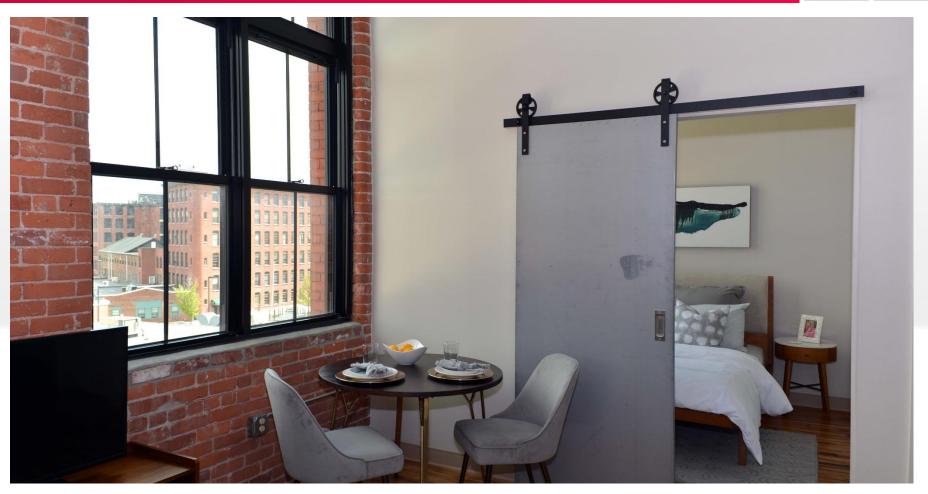
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### 95 Chestnut Street

#### Renovation & Re-Use, Providence, RI



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## 1505 Commonwealth Ave.

#### Renovation & Re-Use, Brighton, MA







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### 1505 Commonwealth Ave.

#### Renovation & Re-Use, Brighton, MA



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### Atria Woodbriar Terrace

#### Renovation, Falmouth, MA





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### Atria Woodbriar Terrace

#### Renovation, Falmouth, MA



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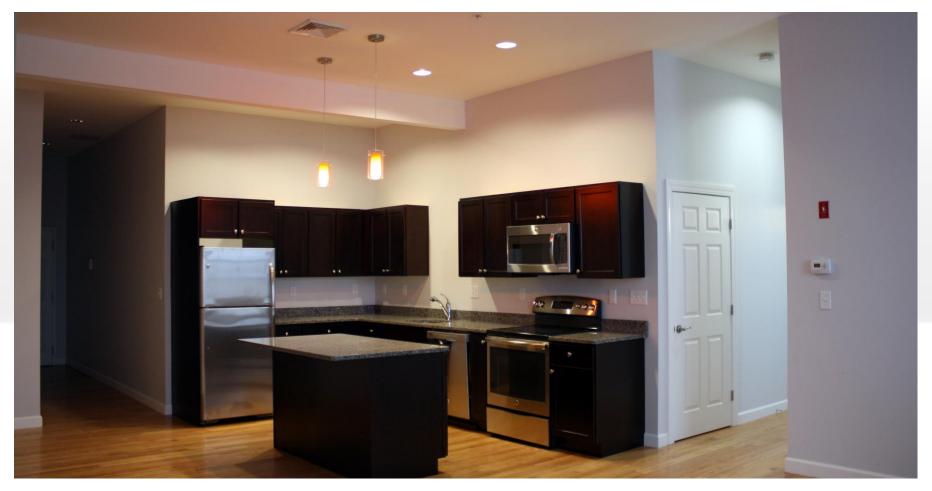


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# Colburn School

#### Renovation & Re-Use, Westwood, MA







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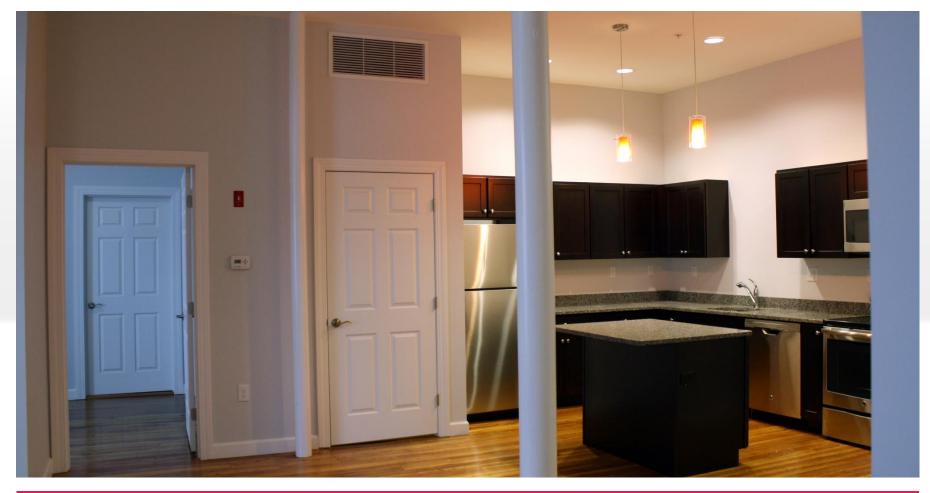
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#### Renovation & Re-Use, Westwood, MA





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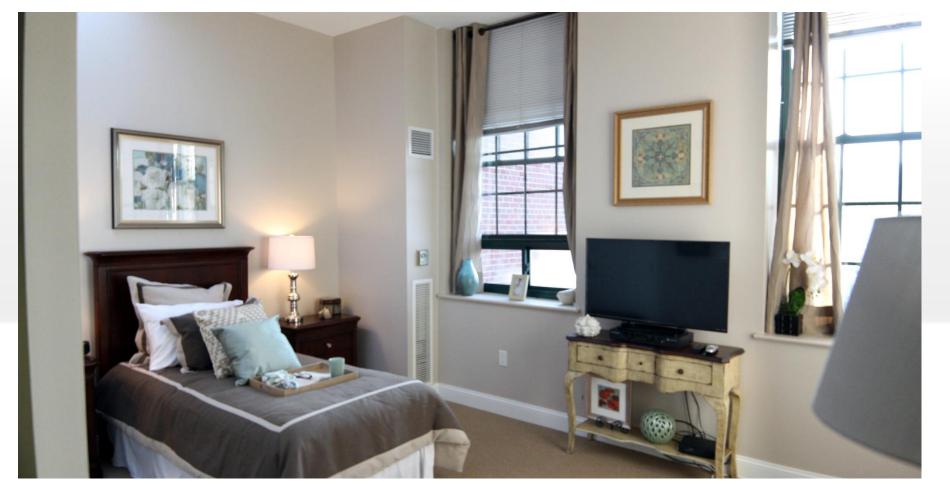
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### Atria Marland Place

#### Renovation, Andover, MA







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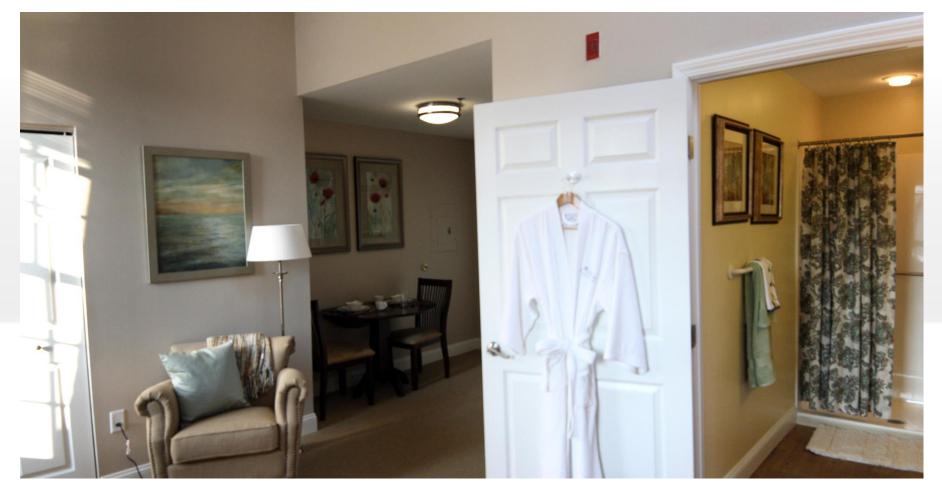
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### Atria Marland Place

#### Renovation, Andover, MA







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## Case Study: Howland House

Historic Renovation & Re-Use, New Bedford, MA

- Local Contractor Outreach
- Diverse Subcontractor / Supplier Outreach
- New Bedford Resident goals



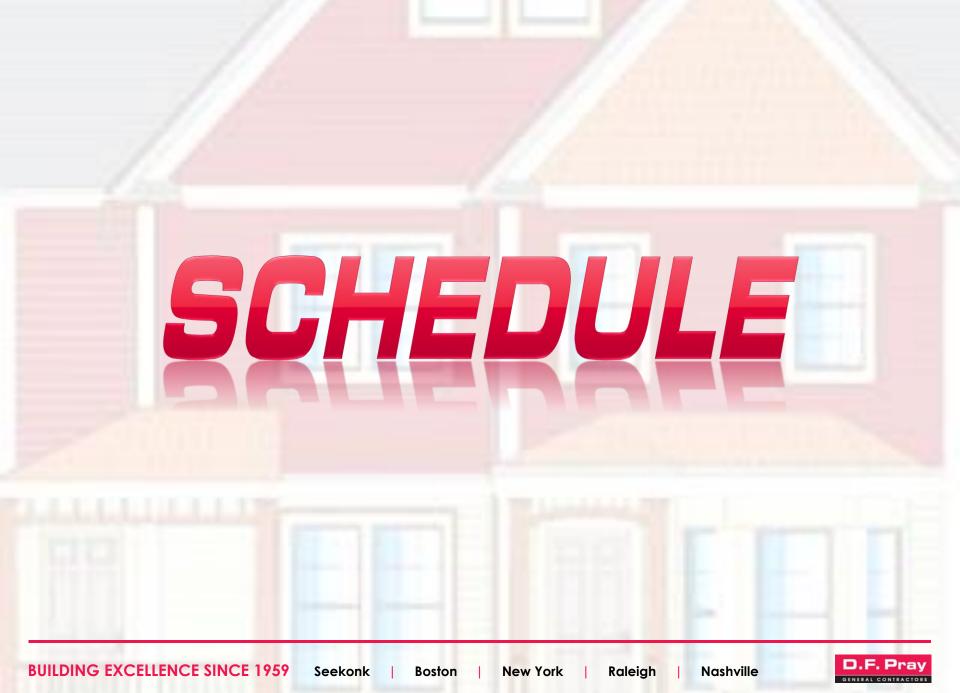


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## Preliminary Schedule

#### As submitted, subject to adjustment

Total #	Phases	Address	Model	Zoning Relief Req. Yes/No Date	# ZBA
1	1	105-107 Stratton St	1-Family Model A	No	
2	2	123/127 Stratton St	Mid-Bock Duplex Model BB	No	
3	3	Stratton St- 26 Lyford St	Corner Duplex Model MB	No	
4	4	124 Callender	Corner Duplex Model MB	Yes	1
5	5	126 Callender	1-Family Model A	Yes	2
6	6	126 Callender	2-Family Model H	Yes	3
7	7	114-118 Floyd St	Mid-Bock Duplex Model BB	No	
8	8	133 Callender St	2-Family Model B	No	
9	9	137 Callender St	1-Family Model A	No	
			-		
10	1	17 Stratton St	Mid-Bock Duplex Model BB	No	
11	2	19 Stratton St/21 Stratton St	Mid-Bock Duplex Model BB	No	
12	3	49 Stratton St	1-Family Model A	Yes	4
13	4	17-19 Ashton St	Mid-Bock Duplex ModelH	No	
14	5	12 Ashton St	2-Family Model H	Yes	5
15	6	Lucerne St	2-Family Model H	Yes	6
			•		
16	1	93-95 Woodrow Ave	2-Family Model B	Yes	7
17	2	97 Woodrow Ave	1-Family Model A	Yes	8
18	3	82 Woodrow Ave	2-Family Model B	No	
19	4	86 Woodrow Ave	2-Family Model B	No	
20	5	Jones Ave	2 Family Model H	No	
21	6	9 Jones Ave	2-Family Model H	No	
22	7	23 Jones Ave	2-Family Model H	No	
23	8	27 Jones Ave	2 Family Model H	No	



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