

BOSTON CHILDREN'S MUSEUM
DURING THE ONE-YEAR PERIOD FISCAL YEAR 2018
July 1, 2017-June 30, 2018

Program Name	Value FY18
1. Library Pass Program	
• Unlike all other Massachusetts libraries, the Boston Public Library does not pay for this program. This is our subsidy of Boston residents using this program. In FY18 there were 24 libraries and 4,721 participants. This number also includes the memberships given to each library.	\$ 56,928.50
2. Discounted & Free Admissions For Boston community/Teachers/Military	
• Subsidized 12,685 people from Boston on \$1 Friday Nights assuming a general admission of \$17	\$ 202,960.00
• Subsidized 8,224 people from Boston who used Boston Children's Museum EBT discount	\$ 123,360.00
3. Health and Wellness Programs	
• Grant secured to fund POP program	\$ 5,000.00
• Morning Star Access Program and Passes for Boston residents	\$ 3,001.00
• Provided access to Boston Based Physicians for Research on Early Childhood	\$ 2,053.73
4. Institute of Museum and Library Services Grant for Boston Based Programs	
• Provided Tinker Kits for Early Childhood Programs throughout Boston. Provided Freed Admittance to Family Tinker Kit Trainings and Admission to the Museum	\$ 78,974.45
5. Boston Community Access and Programs	
• Grant secured for 1\$ Friday Family Nights (at 25% Boston)	\$ 18,750.00
• Grant secured for Highland Free Day (at 19% Boston)	\$ 5,700.00
• Museum resources/programming for Highland Free Day	\$ 18,000.00
• Distributed tickets to Boston Organizations for access to Museum Mini Maker Faire	\$ 9,600.00
• Museum resources for Parent Ambassador Program and other Boston community outreach programs	\$ 119,400.00
• Distributed tickets to The Wonderball, Silly Soiree, and Lunch & Learns to Community Partners	\$ 5,516.00
• Funding secured for supplementing EBT discount program (29% Boston participation)	\$ 7,190.00
6. Sponsored Visits Programs for Boston Schools, Camps and Afterschools	
• Total sponsored visits for Boston 6,088 @ \$13 admission	\$ 79,144.00
• Grant supported free buses for BPS kindergarten students	\$ 18,000.00
7. School Readiness Nights	
• Monthly Friday Evening program August 2017- January 2018. Evening of activities designed for 3-5 year olds to practice Kindergarten Readiness skills.	\$ 15,000.00
• Grant secured for School Readiness Programming	\$ 8,140.20
8. Use of Museum Space for Public Meetings	
• Museum Conference Room space used for Public Meetings for the City of Boston and other Civic Organizations valued at \$700 per day	\$ 24,400.00
9. Countdown to Kindergarten Day	
• BPS Contract secured to support event, 1,968 attendees: students and their families. Additional Museum Resources employed for staffing, check-in and materials supplied. Admissions @ \$13 (group rate)	\$ 25,584.00
10. Free Outdoor Activities and Festivals	
• Museum Resources Employed for Maker Faire, Pumpkin Carving Contest, Daily Free Summer Activities, Fresh Friday Programs and other outdoor activities	\$ 39,557.98
• Partial annual maintenance of Museum Plaza, eating areas, and open space in front of Museum property which include groundskeeping, extermination, security, trash removal, etc. This space is used by over 1 million pedestrians each year coming to and through the neighborhood.	\$ 50,000.00
11. Costs Incurred due to Martin's Park Construction	
• Costs associated with the construction of Martin's Park on the land adjacent to Museum Property including engineering fees, legal fees, project costs and staffing costs	\$ 138,086.94
TOTAL	\$ 1,054,346.80
% of Total FY18 Museum Operations Budget	11.00%
Real Estate Taxes paid to the City of Boston on For Profit Tenants	\$ 189,643.10

**SUMMARY OF DIRECT BENEFITS TO THE CITY OF BOSTON
(PARTNERSHIPS)**

BOSTON CHILDREN'S MUSEUM

DURING THE ONE-YEAR PERIOD FY18

JULY 1, 2017 - JUNE 30, 2018

EXHIBIT B

BCM Boston Civic Participation/Leadership

- A Better City: *Member*
- Boston Chamber of Commerce: *Member - Womens Network Advisory Board & Hospitality & Tourism Leadership Council*
- Boston Harbor Now: *Advisory Board Member*
- Friends of Fort Point Channel: *Founding Member/Executive Committee*
- Seaport TMA: *Board Member*
- South Boston Stakeholders: *Member*
- MASScreative: *Member*
- Boston Basics: *Member*
- Boston School Committee: *Member*
- Greater Boston Convention & Visitors Bureau: *Member*
- City of Boston UPK: *Member*
- Seaport Leadership Group: *Member*
- Family Nurturing Center: *Member*
- Project Hope: *Member*

BCM Boston Impact Partnerships

- | | |
|---|--|
| · ABCD Mattapan Family Service Center | · Handel and Haydn Society |
| · Accelerate at Wentworth Institute of Technology | · Hyde Square Task Force |
| · Allston Brighton Family Nurturing Center | · Improv Boston |
| · BAMSfest | · JP Line |
| · Berklee College of Music | · Jose Mateo Ballet Theater |
| · Berklee College Summer Camp | · JP Honk Band |
| · Beyond Conflict | · JumpSmart |
| · Boston Children's Chorus | · Jumpstart |
| · Boston Children's Hospital: Child Life Department | · New Repertory Theater |
| · Boston City Singers | · Northeastern University Engineering Department |
| · Boston College Arts and Mind Lab | · Nurtury |
| · Boston College Emotion Development Lab | · Playworks Boston |
| · Boston College Morality Lab | · Project Hope |
| · Boston Conservatory | · Project STEP |
| · Boston Family Engagement Network | · Queer Soup Theater |
| · Boston Fire Department | · Raising a Reader |
| · Boston Firefighters Burn Foundation | · Reach Out and Read |
| · Boston Landmarks Orchestra | · ReadBoston |
| · Boston Nature Center | · Ronald McDonald House at Boston Harbor |
| · Boston Philharmonic Orchestra | · Saint Mary's Center for Women and Children |
| · Boston Public Library | · Save the Harbor/Save the Bay |
| · Boston Public Market | · Showa Boston Institute for Language and Culture |
| · Boston Public Schools Depart of Early Childhood | · Shriners Hospitals for Children |
| · Boston Public Schools Office of Engagement | · Smart from the Start |
| · Boston Public Schools Office of English Language Learners | · Spaulding Rehabilitation Hospital |
| · Boston Public Schools World Languages | · Ten Tumbao |
| · Boston Red Sox | · The Japan Society of Boston |
| · Boston Symphony Orchestra | · The Japanese Language School of Greater Boston |
| · Boston Youth Symphony Orchestras | · The Rose Kennedy Greenway |
| · Cantata Singers | · Thom Child & Family Services |
| · Castle of our Skins | · Tufts University School of Dental Medicine |
| · Chu Ling Dance Academy | · Union Capital Boston |
| · City Stage Co. | · United Way of Massachusetts Bay and Merrimack Valley |
| · Conservatory Lab Charter School | · Urasenke Boston |
| · Consulate General of Japan in Boston | · Urbanity Dance |
| · Countdown to Kindergarten | · USS Constitution Museum |
| · Cradles to Crayons | · Veronica Robles Cultural Center |
| · Dimock Center | · Vital Village |
| · East Boston Social Center | · Wah Lum Kung Fu Athletic Assoc |
| · El Mundo | · Wang YMCA of Chinatown |
| · El Planeta | · Wheelock College |
| · Emerson College | · Wheelock Family Theater |
| · English for New Bostonians | · Youth Family Enrichment Services Orchestra |
| · Family Nurturing Center | · Zoo New England |
| · Father's Uplift | · Zumix |
| · First Teacher | |
| · Floating Hospital for Children at Tufts Medical Center | |
| · ForsythKids | |
| · Franciscan Hospital for Children | |
| · Friends of the Chinatown Library | |
| · From the Top | |
| · Gund Kwok, Asian Women's Lion & Dragon Dance Troupe | |