## **Economic Development**

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### Economic Development

#### John Barros, Chief of Economic Development

#### **Cabinet Mission**

The mission of the Economic Development Cabinet is to lead a broad effort to streamline and support areas of focus that contribute to Boston's economy including tourism, jobs and employment, business development, and real estate development. The cabinet will concern itself with increasing transparency and promoting accessibility for all Bostonians, especially womenand minority-owned businesses and local businesses, to share in and benefit from the economic boom in Boston.

Operating Budget		Total Actual '18	Total Actual '19	Total Approp	Total Budget '21
	Consumer Affairs & Licensing Licensing Board Office of Economic Development Office of Tourism  Total	1,151,753 0 2,339,129 1,134,560 <b>4,625,442</b>	1,222,148 0 3,506,339 1,333,809 <b>6,062,296</b>	1,353,512 0 3,446,210 1,545,854 <b>6,345,576</b>	1,515,705 0 3,403,599 1,651,973 <b>6,571,277</b>
Capital Budget Expenditures		Actual '18	Actual '19	Estimated '20	Projected '21
	Boston Planning and Development Agency	577,724	345,557	630,503	1,665,130
	Total	577,724	345,557	630,503	1,665,130
External Funds Expenditures		Total Actual '18	Total Actual '19	Total Approp	Total Budget '21
	Consumer Affairs & Licensing Office of Economic Development Office of Tourism	55,193 4,152,880 90,898	65,004 3,777,706 45,010	64,000 4,800,691 150,000	64,557 5,772,365 150,000
	Total Cabinet	4,298,971	3,887,720	5,014,691	5,986,922

## Boston Planning and Development Agency Operating Budget

Brian Golden, Director, Appropriation 171000

#### **Department Mission**

In partnership with communities, the BPDA plans Boston's future while respecting its past. We prepare our residents for new opportunities through training, human services and job creation. The BPDA guides physical, social, and economic change in Boston's neighborhoods and its downtown to shape a more prosperous, comfortable, and beautiful city for all.\*The Boston Planning and Development Agency's operating budget is not funded by the City's general fund but is included in the City's capital plan.

### Boston Planning and Development Agency Capital Budget

#### Overview

The Boston Planning & Development Agency, functioning as Boston's central planning organization, will continue providing inhouse planning expertise and will also help leverage the external resources necessary to shape Boston's future. The Capital Plan will support opportunities in commercial districts such as Dorchester avenue and Northern Avenue.

#### **FY21 Major Initiatives**

- Resurface Black Falcon Avenue and Terminal Street. Project also includes replacing sidewalk, installing ADA compliant pedestrian ramps and improving street lighting.
- Complete analysis of the transportation capacity and develop conceptual design and cost for future infrastructure improvements on Dorchester Avenue in South Boston.
- Complete design for infrastructure improvements at Long Wharf.

Capital Budget Expenditures	Total Actual '18	Total Actual '19	Estimated '20	Total Projected '21
Total Department	577,724	345,557	630,503	1,665,130

# Boston Planning and Development Agency Project Profiles

#### LONG WHARF

#### **Project Mission**

Develop design plans that address ongoing structural issues at Long Wharf related to flooding caused by high tides. **Managing Department**, Boston Planning and Development Agency **Status**, In Design **Location**, Financial District/Downtown **Operating Impact**, No

Authorizations					
				Non Capital	
Source	Existing	FY21	Future	Fund	Total
City Capital	300,000	0	0	0	300,000
Grants/Other	0	0	0	0	0
Total	300,000	0	0	0	300,000
Expenditures (Actual and Planned	i)				
	Thru				
Source	6/30/19	FY20	FY21	FY22-25	Total
City Capital	0	0	50,000	250,000	300,000
Grants/Other	0	0	0	0	0
Total	0	0	50,000	250,000	300,000

#### LONG WHARF HARBORWALK SIGNAGE

#### **Project Mission**

Design interpretive and way finding signage that directs the public to the Harborwalk and nearby public amenities. **Managing Department**, Boston Planning and Development Agency **Status**, To Be Scheduled **Location**, Financial District/Downtown **Operating Impact**, No

Authorizations					
				Non Capital	
Source	Existing	FY21	Future	Fund	Total
City Capital	150,000	0	0	0	150,000
Grants/Other	0	0	0	0	0
Total	150,000	0	0	0	150,000
Expenditures (Actual and Planned	1)				
	Thru				
Source	6/30/19	FY20	FY21	FY22-25	Total
City Capital	0	10,000	140,000	0	150,000
Grants/Other	0	0	0	0	0
Total	0	10,000	140,000	0	150,000

# Boston Planning and Development Agency Project Profiles

#### RFMP BLACK FALCON AVENUE AND TERMINAL STREET

#### **Project Mission**

Resurface Black Falcon Avenue and Terminal Street. Replace sidewalk and improve street lighting. **Managing Department,** Boston Planning and Development Agency **Status,** In Construction **Location,** South Boston **Operating Impact,** No

Authorizations					
				Non Capital	
Source	Existing	FY21	Future	Fund	Total
City Capital	1,400,000	0	0	0	1,400,000
Grants/Other	0	0	0	0	0
Total	1,400,000	0	0	0	1,400,000
<b>Expenditures (Actual and Plann</b>	ed)				
	Thru				
Source	6/30/19	FY20	FY21	FY22-25	Total
City Capital	0	0	1,100,000	300,000	1,400,000
Grants/Other	0	0	0	0	0
Total	0	0	1,100,000	300,000	1,400,000

#### RFMP DRY DOCK AVENUE

#### **Project Mission**

Improve Dry Dock Avenue streetscape to the meet current standards for accessibility, promote multi-modal transit connectivity, and enhance climate resilience.

**Managing Department**, Boston Planning and Development Agency **Status**, New Project **Location**, South Boston **Operating Impact**, No

Authorizations					
				Non Capital	
Source	Existing	FY21	Future	Fund	Total
City Capital	400,000	0	0	0	400,000
Grants/Other	0	0	0	0	0
Total	400,000	0	0	0	400,000
Expenditures (Actual and Planned	)				
	Thru				
Source	6/30/19	FY20	FY21	FY22-25	Total
City Capital	0	0	50,000	350,000	400,000
Grants/Other	0	0	0	0	0
Total	0	0	50,000	350,000	400,000

### Boston Planning and Development Agency Project Profiles

#### RFMP DRY-DOCK 4

#### **Project Mission**

Develop a design for the permanent closure of the Dry-dock 4 caisson. **Managing Department,** Boston Planning and Development Agency **Status,** In Design **Location,** South Boston **Operating Impact,** No

Authorizations					
				Non Capital	
Source	Existing	FY21	Future	Fund	Total
City Capital	250,000	0	0	0	250,000
Grants/Other	0	0	0	0	0
Total	250,000	0	0	0	250,000
<b>Expenditures (Actual and Planned</b>	)				
	Thru				
Source	6/30/19	FY20	FY21	FY22-25	Total
City Capital	124,800	80,000	45,200	0	250,000
Grants/Other	0	0	0	0	0
Total	124,800	80,000	45,200	0	250,000

#### RFMP PIER 6

#### **Project Mission**

Develop design plans for the replacement of the Pier 6 steel bulkhead.

Managing Department, Boston Planning and Development Agency Status, In Design Location, South Boston Operating Impact, No

Authorizations					
				Non Capital	
Source	Existing	FY21	Future	Fund	Total
City Capital	400,000	0	0	0	400,000
Grants/Other	0	0	0	0	0
Total	400,000	0	0	0	400,000
Expenditures (Actual and Planned	)				
	Thru				
Source	6/30/19	FY20	FY21	FY22-25	Total
City Capital	99,000	250,000	51,000	0	400,000
Grants/Other	0	0	0	0	0
Total	99,000	250,000	51,000	0	400,000

### Boston Planning and Development Agency Project Profiles

#### RFMP RESILIENCY IMPROVEMENTS

#### **Project Mission**

Climate resilience improvements at the Raymond Flynn Marine Park.

Managing Department, Boston Planning and Development Agency Status, In Design Location, South Boston Operating Impact, No

Authorizations					
				Non Capital	
Source	Existing	FY21	Future	Fund	Total
City Capital	2,075,000	0	0	0	2,075,000
Grants/Other	0	0	0	0	0
Total	2,075,000	0	0	0	2,075,000
<b>Expenditures (Actual and Planne</b>	d)				
	Thru				
Source	6/30/19	FY20	FY21	FY22-25	Total
City Capital	0	0	150,000	1,925,000	2,075,000
Grants/Other	0	0	0	0	0
Total	0	0	150,000	1,925,000	2,075,000

#### SOUTH BOSTON DORCHESTER AVENUE TRANSPORTATION STUDY

#### **Project Mission**

Analyze transportation capacity and develop conceptual design and cost for future infrastructure improvements for the South Boston Dorchester Avenue study area.

**Managing Department**, Boston Planning and Development Agency **Status**, Study Underway **Location**, South Boston **Operating Impact**, No

Authorizations					
				Non Capital	
Source	Existing	FY21	Future	Fund	Total
City Capital	250,000	0	0	0	250,000
Grants/Other	0	0	0	0	0
Total	250,000	0	0	0	250,000
Expenditures (Actual and Planned)	)				
	Thru				
Source	6/30/19	FY20	FY21	FY22-25	Total
City Capital	0	0	50,000	200,000	250,000
Grants/Other	0	0	0	0	0
Total	0	0	50,000	200,000	250,000

### Boston Planning and Development Agency Project Profiles

#### STRATEGIC PLANNING AREA TRANSPORTATION STUDY

#### **Project Mission**

Analyze transportation capacity and develop conceptual design and cost for future infrastructure improvements for Washington Street in Jamaica Plain/Roxbury, Glovers Corner in Dorchester, and Dudley Square in Roxbury.

Managing Department, Boston Planning and Development Agency Status, Study Underway

Location, Various neighborhoods Operating Impact, No

Authorizations					
				Non Capital	
Source	Existing	FY21	Future	Fund	Total
City Capital	250,000	0	0	0	250,000
Grants/Other	0	0	0	0	0
Total	250,000	0	0	0	250,000
<b>Expenditures (Actual and Planned</b>	)				
	Thru				
Source	6/30/19	FY20	FY21	FY22-25	Total
City Capital	146,070	75,000	28,930	0	250,000
Grants/Other	0	0	0	0	0
Total	146,070	75,000	28,930	0	250,000

# Consumer Affairs & Licensing Operating Budget

#### Kathleen Joyce, Director, Appropriation 114000

#### **Department Mission**

The Consumer Affairs & Licensing Department contributes to the overall mission of improving the quality of life in the City of Boston by maintaining safety and order in the restaurant community through the licensing of entertainment activities and monitoring compliance with relevant laws. The office also educates and mediates on behalf of Boston area consumers in order to facilitate successful resolution of consumer related complaints. The Licensing Board grants and regulates various types of alcohol, food licenses and other licenses for restaurants, nightclubs, private clubs, liquor stores. The Licensing Board consists of 3 Commissioners appointed by the Mayor. Boston Police officers support the office and report violations of the alcoholic and other laws of the Commonwealth. The Licensing Board holds hearings on these violations and issues penalties.

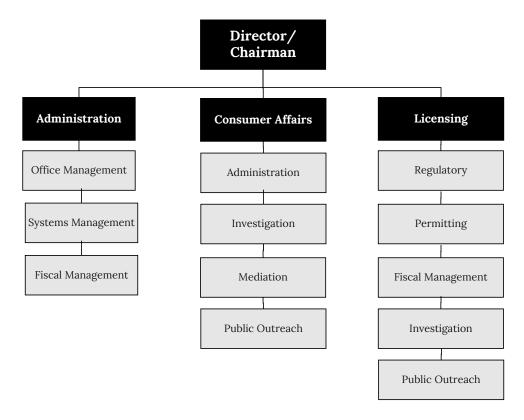
#### **Selected Performance Goals**

#### **Consumer Affairs**

- Close cases in a short amount of time for better service to consumers.
- More resolved cases from consumer complaints filed with our department.
- To track cases closed per month.

Operating Budget	Program Name	Total Actual 18	Total Actual '19	Total Approp	Total Budget '21
	Licensing	393,902	498,850	405,142	402,259
	Consumer Affairs	155,534	105,605	116,338	194,311
	Licensing Board	602,317	617,693	832,032	919,135
	Total	1,151,753	1,222,148	1,353,512	1,515,705
External Funds Budget	Fund Name	Total Actual '18	Total Actual '19	Total Approp	Total Budget '21
	Local Consumer Aid Fund	55,193	65,004	64,000	64,557
	Total	55,193	65,004	64,000	64,557
Operating Budget		Actual 18	Actual '19	Approp '20	Budget '21
	Personnel Services	1,042,041	1,174,402	1,306,487	1,470,560
	Non Personnel	109,712	47,746	47,025	45,145
	Total	1,151,753	1,222,148	1,353,512	1,515,705

# Consumer Affairs & Licensing Operating Budget



#### **Authorizing Statutes**

- Enabling Legislation, CBC Ord. §§ 15-5.1-15-5.2.
- Dancing Halls, M.G.L.A. c. 136, § 4.
- Commonly Used Provisions, M.G.L.A. c.140, §§ 177A, 181, 183A, 185H.
- Theatrical Exhibitions and Public Amusements, CBC Ord. §§ 17-13.1-17-13.5.
- Consumer Protection, M.G.L.A. c.93A, §
- 2014 Mass. Acts ch. 287 ss. 71-75B, 84-85, 119,128,130-132 (Gives Mayor appointing authority) 2014 Mass. Acts ch. 287 ss. 71-75B, 84-85, 119,128,130-132 (Gives Mayor appointing authority).
- 2014 Mass. Acts ch. 312 ss. 1-2.
- 2015 Mass. Acts ch. 119 ss. 18-19,32-33.
- M.G.L.A. c. 138 ss. 12,14,15,17,23,34,64 67.
- M.G.L.A. c. 140 ss. 1-7,9-12,22-32,177, 185I.

#### **Description of Services**

The Consumer Affairs and Licensing Department is responsible for licensing and regulating all forms of entertainment, alcohol and food within Boston. The Office processes new applications and renewals, inspects premises, and holds hearings on licensing requests and violations. The Office also educates and mediates on behalf of Boston area consumers.

### Department History

Personnel Services	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
51000 Permanent Employees	1,004,628	1,137,086	1,298,946	1,463,019	164,073
51100 Emergency Employees 51200 Overtime	0	5,194 0	7,541 0	7,541 0	0
51600 Unemployment Compensation 51700 Workers' Compensation	0 37,413	0 32,122	0	0	0
Total Personnel Services	1,042,041	1,174,402	1,306,487	1,470,560	164,073
Contractual Services	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
52100 Communications	1,269	3,138	1,550	3,150	1,600
52200 Utilities	0	0	0	0	0
52400 Snow Removal 52500 Garbage/Waste Removal	0	0	0	0	0
52600 Repairs Buildings & Structures	0	0	0	0	0
52700 Repairs & Service of Equipment 52800 Transportation of Persons	887 705	200 692	1,000 800	1,000 800	0
52900 Contracted Services	5,006	5,514	8,800	6,580	-2,220
Total Contractual Services	7,867	9,544	12,150	11,530	-620
Supplies & Materials	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
53000 Auto Energy Supplies	0	0	0	0	0
53200 Food Supplies 53400 Custodial Supplies	0	0	0	0	0
53500 Med, Dental, & Hosp Supply	0	0	0	0	0
53600 Office Supplies and Materials 53700 Clothing Allowance	17,726 1,000	19,556 1,000	22,350	19,050 1,250	-3,300 0
53800 Educational Supplies & Mat	1,000	1,000	1,250 0	1,230	0
#00001# G # 000					
53900 Misc Supplies & Materials	0	0	0	0	0
53900 Misc Supplies & Materials Total Supplies & Materials	0 18,726	0 20,556	0 23,600	0 20,300	-3,300
* *			_	-	
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical	18,726 <b>FY18 Expenditure</b> 67,350	20,556 <b>FY19 Expenditure</b> 3,115	23,600  FY20 Appropriation  0	20,300  FY21 Recommended  0	-3,300 Inc/Dec 20 vs 21
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities	18,726  FY18 Expenditure  67,350 0	20,556 <b>FY19 Expenditure</b> 3,115 0	23,600  FY20 Appropriation	20,300  FY21 Recommended	-3,300 Inc/Dec 20 vs 21 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I	18,726  FY18 Expenditure  67,350 0 0 0	20,556  FY19 Expenditure  3,115 0 0 0	23,600  FY20 Appropriation  0 0	20,300  FY21 Recommended  0 0	-3,300 Inc/Dec 20 vs 21
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification	18,726  FY18 Expenditure  67,350 0 0 0 0 0	20,556  FY19 Expenditure  3,115 0 0 0 0 0	23,600  FY20 Appropriation  0 0 0 0 0 0 0	20,300  FY21 Recommended  0 0 0 0 0 0 0	-3,300 Inc/Dec 20 vs 21  0 0 0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I	18,726  FY18 Expenditure  67,350 0 0 0	20,556  FY19 Expenditure  3,115 0 0 0	23,600  FY20 Appropriation  0 0 0 0 0	20,300  FY21 Recommended  0 0 0 0 0	-3,300 Inc/Dec 20 vs 21  0 0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account	18,726  FY18 Expenditure  67,350 0 0 0 0 0 0	20,556  FY19 Expenditure  3,115 0 0 0 0 0	23,600  FY20 Appropriation  0 0 0 0 0 0 0 0 0	20,300  FY21 Recommended  0 0 0 0 0 0 0 0 0	-3,300 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges	18,726  FY18 Expenditure  67,350 0 0 0 0 0 12,681	20,556  FY19 Expenditure  3,115 0 0 0 0 11,785	23,600  FY20 Appropriation  0 0 0 0 0 0 11,275 11,275	20,300  FY21 Recommended  0 0 0 0 0 0 13,315	-3,300 Inc/Dec 20 vs 21  0 0 0 0 0 0 2,040
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment	18,726  FY18 Expenditure  67,350  0  0  0  12,681 80,031  FY18 Expenditure	20,556  FY19 Expenditure  3,115 0 0 0 0 11,785 14,900  FY19 Expenditure	23,600  FY20 Appropriation  0 0 0 0 0 11,275 11,275 FY20 Appropriation  0	20,300  FY21 Recommended  0 0 0 0 0 13,315 13,315 FY21 Recommended	-3,300 Inc/Dec 20 vs 21  0 0 0 0 0 2,040 2,040 Inc/Dec 20 vs 21  0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase	18,726  FY18 Expenditure  67,350  0 0 0 0 12,681 80,031  FY18 Expenditure  0 0	20,556  FY19 Expenditure  3,115 0 0 0 0 11,785 14,900  FY19 Expenditure  0 0	23,600  FY20 Appropriation  0 0 0 0 0 11,275 11,275 FY20 Appropriation  0 0 0	20,300  FY21 Recommended  0 0 0 0 0 13,315 13,315 FY21 Recommended  0 0 0	-3,300 Inc/Dec 20 vs 21  0 0 0 0 0 2,040 2,040 Inc/Dec 20 vs 21  0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment	18,726  FY18 Expenditure  67,350  0  0  0  12,681 80,031  FY18 Expenditure	20,556  FY19 Expenditure  3,115 0 0 0 0 11,785 14,900  FY19 Expenditure	23,600  FY20 Appropriation  0 0 0 0 0 11,275 11,275 FY20 Appropriation  0	20,300  FY21 Recommended  0 0 0 0 0 13,315 13,315 FY21 Recommended	-3,300 Inc/Dec 20 vs 21  0 0 0 0 0 2,040 2,040 Inc/Dec 20 vs 21  0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment	18,726  FY18 Expenditure  67,350 0 0 0 0 12,681 80,031  FY18 Expenditure  0 0 2,660	20,556  FY19 Expenditure  3,115 0 0 0 0 11,785 14,900  FY19 Expenditure  0 0 2,746	23,600  FY20 Appropriation  0 0 0 0 0 11,275 11,275  FY20 Appropriation  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	20,300  FY21 Recommended  0 0 0 0 0 13,315 13,315  FY21 Recommended  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-3,300 Inc/Dec 20 vs 21  0 0 0 0 0 0 2,040 2,040 Inc/Dec 20 vs 21  0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment	18,726  FY18 Expenditure  67,350 0 0 0 0 12,681 80,031  FY18 Expenditure  0 0 2,660 428	20,556  FY19 Expenditure  3,115 0 0 0 0 11,785 14,900  FY19 Expenditure  0 2,746 0	23,600  FY20 Appropriation  0 0 0 0 0 11,275 11,275  FY20 Appropriation  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	20,300  FY21 Recommended  0 0 0 0 0 13,315 13,315  FY21 Recommended  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-3,300 Inc/Dec 20 vs 21  0 0 0 0 0 0 2,040 2,040 Inc/Dec 20 vs 21  0 0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment  Other  56200 Special Appropriation	18,726  FY18 Expenditure  67,350 0 0 0 12,681 80,031  FY18 Expenditure  0 2,660 428 3,088	20,556  FY19 Expenditure  3,115 0 0 0 11,785 14,900  FY19 Expenditure  0 0 2,746 0 2,746	23,600  FY20 Appropriation  0 0 0 0 0 11,275 11,275  FY20 Appropriation  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	20,300  FY21 Recommended  0 0 0 0 13,315 13,315 FY21 Recommended	-3,300 Inc/Dec 20 vs 21  0 0 0 0 0 2,040 2,040 Inc/Dec 20 vs 21  0 0 0 0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment  Other  56200 Special Appropriation 57200 Structures & Improvements	18,726  FY18 Expenditure  67,350 0 0 0 0 12,681 80,031  FY18 Expenditure  0 2,660 428 3,088  FY18 Expenditure  0 0 0	20,556  FY19 Expenditure  3,115 0 0 0 0 11,785 14,900  FY19 Expenditure  0 2,746 0 2,746 FY19 Expenditure  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	23,600  FY20 Appropriation  0 0 0 0 0 0 11,275 11,275 11,275  FY20 Appropriation  0 0 0 0 FY20 Appropriation  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	20,300  FY21 Recommended  0 0 0 0 0 13,315 13,315  FY21 Recommended  0 0 0 FY21 Recommended  0 FY21 Recommended	-3,300  Inc/Dec 20 vs 21  0 0 0 0 0 2,040 2,040 Inc/Dec 20 vs 21  0 0 0 Inc/Dec 20 vs 21  0 0 0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment  Other  56200 Special Appropriation	18,726  FY18 Expenditure  67,350 0 0 0 0 12,681 80,031  FY18 Expenditure  0 2,660 428 3,088  FY18 Expenditure	20,556  FY19 Expenditure  3,115 0 0 0 0 11,785 14,900  FY19 Expenditure  0 2,746 0 2,746 FY19 Expenditure	23,600  FY20 Appropriation  0 0 0 0 0 0 11,275 11,275 11,275  FY20 Appropriation  0 0 0 0 0 FY20 Appropriation	20,300  FY21 Recommended  0 0 0 0 0 13,315 13,315  FY21 Recommended  0 0 0 0 FY21 Recommended	-3,300  Inc/Dec 20 vs 21  0 0 0 0 0 2,040 2,040 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

### Department Personnel

Title	Union Code	Grade	Position	FY21 Salary	Title	Union Code	Grade	Position	FY21 Salary
Adm Asst	SU4	15	1.00	65,516	Consumer Investigator	MYG	17	1.00	58,971
Admin Asst (Law)	SU4	16	1.00	63,607	Exec Dir of Consumer Affairs & Licensing	CDH	NG	1.00	143,393
Assistant Director of Operations	MYO	08	1.00	84,970	Head Administrative Clerk	SU4	14	3.00	168,409
Board Member	EXO	NG	4.00	48,000	Licensing Investigator II	MYG	17	1.00	58,534
Board Secretary	EXM	NG	1.00	92,754	Prj Manager	MYO	08	1.00	82,945
Chairperson of LBD	CDH	NG	1.00	130,357	Receptionist/Secretary	MYG	14	1.00	44,637
Chief of Staff	MYN	NG	1.00	86,938	Sr Personnel Officer (PWD)	SE1	06	1.00	90,319
Commissioner (LBD)	CDH	NG	2.00	170,468	Staff - Asst	MYN	NG	1.00	93,643
					Total			22	1,483,461
					Adjustments				
					Differential Payments				0
					Other				64,557
					Chargebacks				0
					Salary Savings				-85,000
					FY21 Total Request				1,463,018

## External Funds History

Personnel Services	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
51000 Permanent Employees	55,339	58,521	64,000	64,557	557
51100 Emergency Employees 51200 Overtime	0	0	0	0	0
51300 Part Time Employees	0	0	0	0	0
51400 Health Insurance 51500 Pension & Annuity	-134 0	625 0	0	0	0
51600 Unemployment Compensation	0	0	0	0	0
51700 Workers' Compensation 51800 Indirect Costs	0	0 5,800	0	0	0
51900 Medicare	-12	58	0	0	0
Total Personnel Services	55,193	65,004	64,000	64,557	557
Contractual Services	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
52100 Communications	0	0	0	0	0
52200 Utilities 52400 Snow Removal	0	0	0	0	0
52500 Garbage/Waste Removal	0	0	0	0	0
52600 Repairs Buildings & Structures 52700 Repairs & Service of Equipment	0	0	0	0	0
52800 Transportation of Persons	0	0	0	0	0
52900 Contracted Services Total Contractual Services	0	0	0	0	0
Supplies & Materials	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
					·
53000 Auto Energy Supplies 53200 Food Supplies	0	0	0	0	0
53400 Custodial Supplies	0	0	0	0	0
53500 Med, Dental, & Hosp Supply 53600 Office Supplies and Materials	0	0	0	0	0
53700 Clothing Allowance	0	0	0	0	0
53800 Educational Supplies & Mat 53900 Misc Supplies & Materials	0	0	0	0	0
Total Supplies & Materials	0	0	0	0	0
Current Chgs & Oblig	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
54300 Workers' Comp Medical	0	0	0	0	0
54400 Legal Liabilities	0	0	0	0	0
54600 Current Charges H&I 54700 Indemnification	0	0	0	0	0
54800 Reserve Account	0	0	0	0	0
54900 Other Current Charges Total Current Chgs & Oblig	0	0	0	0	0
Equipment	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
	-	•			·
55000 Automotive Equipment 55400 Lease/Purchase	0	0	0	0	0
55600 Office Furniture & Equipment	0	0	0	0	0
55900 Misc Equipment Total Equipment	0	0	0	0	0
Other	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
	-	-			·
56200 Special Appropriation 57200 Structures & Improvements	0	0	0	0	0
58000 Land & Non-Structure	0	0	0	0	0
Total Other	0	0	0	0	0
Grand Total	55,193	65,004	64,000	64,557	557

### External Funds Personnel

Title	Union Code Grade	Position	FY21 Salary	Title	Union Code	Grade	Position	FY21 Salary
				Staff Asst	MYO	05	1.00	64,557
				Total			1	64,557
				Adjustments				
				Differential Payments				0
				Other				0
				Chargebacks				0
				Salary Savings				0
				FY21 Total Request				64,557

### Program 1. Licensing

Kathleen Joyce, Director, Organization 114100

#### **Program Description**

The Licensing Program maintains safety and order throughout the City neighborhoods by licensing entertainment activities and maintaining compliance with relevant laws. The Licensing Division processes new applications and renewals, inspects premises and holds hearings on licensing requests and violations. The Licensing Division works closely with the Boston Police Department and neighborhood organizations.

Operating Budget		Actual '18	Actual '19	Approp '20	Budget '21
	Personnel Services Non Personnel	383,657 10,245	491,394 7,456	393,467 11,675	393,419 8,840
-	<b>Fotal</b>	393,902	498,850	405,142	402,259

### Program 2. Consumer Affairs

Kathleen Joyce, Director, Organization 114200

#### **Program Description**

The Consumer Affairs Program educates, advocates and mediates on behalf of Boston consumers. The office monitors businesses to deter unfair and deceptive business practices affecting consumers and serves as a resource to the Mayor's Office on consumer issues. The office works closely with the Office of the Attorney General.

Opera	ting Budget		Actual '18	Actual '19	Approp '20	Budget '21
		Personnel Services Non Personnel	88,083 67,451	102,490 3,115	114,938 1,400	193,111 1,200
		Total	155,534	105,605	116,338	194,311
Perfo	rmance					
Goal:	Close cases in a she	ort amount of time for better service	to consumers			
		Performance Measures	Actual '18	Actual '19	Projected '20	Target '21
		Average days until case results are communicated	43.1	60	45	40
Goal:	More resolved case	es from consumer complaints filed wi	th our department			
		Performance Measures	Actual '18	Actual '19	Projected '20	Target '21
		Money refunded to consumers through CAL mediation	369,881	83,461	200,000	200,000
Goal:	To track cases clos	ed per month				
		Performance Measures	Actual '18	Actual '19	Projected '20	Target '21
		Number of consumer cases closed	432	799	600	600

### Program 3. Licensing Board

Kathleen Joyce, Director, Organization 114300

#### **Program Description**

The Licensing Program regulates all licenses for retail sales of alcoholic and non-alcoholic beverages, restaurant food, and lodgings. The Licensing Board conducts business hearings, disciplinary hearings, and public meetings. This program performs outreach to the community to inform citizens of the work of the Licensing Board.

Operating Budget		Actual '18	Actual '19	Approp '20	Budget '21
	Personnel Services Non Personnel	570,301 32,016	580,518 37,175	798,082 33,950	884,030 35,105
	Total	602,317	617,693	832,032	919,135
Performance					

**Goal:** To process applications and issue alcoholic beverage licenses or other licenses

Performance Measures	Actual '18	Actual '19	Projected '20	Target '21
% of non live entertainment licenses granted in 14 days from application	100	100	100	100
% of live entertainment licenses granted in statutory time	100	100	100	100

### External Funds Projects

Local Consumer Aid Fund Grant

#### **Project Mission**

This grant from the Massachusetts Attorney General's Office is issued annually to the Mayor's Office of Consumer Affairs and Licensing for mediation and resolution of consumer complaints for residents of the City of Boston.

# Office of Economic Development Operating Budget

#### John F. Barros, Director, Appropriation 182000

#### **Department Mission**

The mission of the Office of Economic Development is to increase accessibility for all Bostonians to share in and benefit from the economic boom in Boston. This includes increasing construction employment opportunities for Boston's residents, minorities and women as well as advocating on behalf of minority and women-owned business enterprises (MWBEs) and small and Boston-based business enterprises (SLBEs) to help them compete for City contracts.

#### **Selected Performance Goals**

#### **Equity & Inclusion**

• Develop Pathways to Overcome Income and Wealth Disparity.

#### **Small & Local Business**

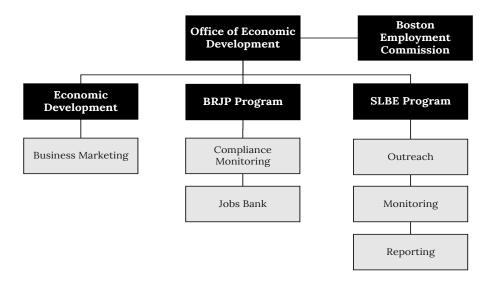
- Create an ecosystem that is Open for Business by Attracting, Retaining and helping Companies to Grow.
- Develop Pathways to Overcome Income and Wealth Disparity.

Operating Budget	Program Name	Total Actual '18	Total Actual '19	Total Approp '20	Total Budget '21
	Economic Development Equity & Inclusion Small & Local Business	803,032 601,644 934,455	1,773,588 705,654 1,027,096	1,187,045 1,147,738 1,111,427	1,031,033 1,615,901 756,666
	Total	2,339,129	3,506,339	3,446,210	3,403,599

External Funds		Actual '18	Actual '19	Approp '20	Budget '21
	CDBG	3,390,949	3,369,718	3,719,107	3,657,163
	Choice Neighborhood	- / / -	-,,-	-,,	-,,
	Implementation Grant	0	0	50,000	50,000
	Neighborhood Development Fund	264,416	318,296	287,500	287,500
	Section 108 (Unrestricted)	82,841	0	0	0
	Boston Cannabis Equity Fund	0	0	0	1,000,000
	Commonwealth Community				
	Compact	5,000	30,000	0	0
	EDIC	409,672	(309)	744,084	777,702
	Regionalization and Efficiency	0	60,000	0	0
	Total	4,152,877	3,777,704	4,800,690	5,772,364

Operating Budget	Actual 18	Actual '19	Approp '20	Budget '21
Personnel Services Non Personnel	1,831,339 507,790	2,566,251 940,088	2,596,271 849,939	2,518,159 885,440
Total	2,339,129	3,506,339	3,446,210	3,403,599

# Office of Economic Development Operating Budget



#### **Description of Services**

The Office of Economic Development helps support new business development, ensures pathways to careers and seeks to streamline business permitting and licensing. The Office monitors compliance with Equity & Inclusion to increase the level of Boston residents working on construction projects. The Jobs Bank assists Boston residents, minorities and women who are seeking construction employment and contractors who are seeking to employ Boston residents, minorities and women on monitored projects. The Small and Local Business Enterprise program assists City departments to contract with minority and women-owned businesses and small and Boston-based businesses. The Office provides outreach to minority, women, small and local businesses and assistance to City departments. It also monitors the performance of City departments and produces quarterly and annual performance reports. The Office promotes MWBE and SLBE participation on all City of Boston construction projects.

### Department History

Personnel Services	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
51000 Permanent Employees	1,810,904	2,566,251 0	2,572,690	2,465,628	-107,062
51100 Emergency Employees 51200 Overtime	13,590 0	0	23,581 0	16,516 0	-7,065 0
51600 Unemployment Compensation 51700 Workers' Compensation	6,845 0	0	0	0 36,015	0 36,015
Total Personnel Services	1,831,339	2,566,251	2,596,271	2,518,159	-78,112
Contractual Services	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
52100 Communications	7,206	10,323	8,064	15,714	7,650
52200 Utilities	0	0	0	0	0
52400 Snow Removal 52500 Garbage/Waste Removal	0	0	0	0	0
52600 Repairs Buildings & Structures	0	21,677	23,061	23,061	0
52700 Repairs & Service of Equipment	8,216	4,628 26,877	9,400	9,400 5,790	0
52800 Transportation of Persons 52900 Contracted Services	21,978 406,729	760,839	43,222 706,593	770,880	-37,432 64,287
Total Contractual Services	444,129	824,344	790,340	824,845	34,505
Supplies & Materials	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
53000 Auto Energy Supplies	0	0	0	0	0
53200 Food Supplies	3,649	14,878	16,685	13,685	-3,000
53400 Custodial Supplies 53500 Med, Dental, & Hosp Supply	0	0	0	0	0
53600 Office Supplies and Materials	21,142	11,798	10,000	10,000	0
53700 Clothing Allowance	5,250	2,800	3,125	3,125	0
53800 Educational Supplies & Mat	0	0	0	0	0
53900 Misc Supplies & Materials	1 213	0	1.430	1.430	0
53900 Misc Supplies & Materials Total Supplies & Materials	1,213 31,254	0 29,476	1,430 31,240	1,430 28,240	-3,000
* *			,		-
Total Supplies & Materials	31,254	29,476	31,240	28,240	-3,000
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities	31,254  FY18 Expenditure  0 0	29,476 <b>FY19 Expenditure</b> 4,431 0	31,240  FY20 Appropriation  0 0	28,240  FY21 Recommended  0 0	-3,000 Inc/Dec 20 vs 21 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans	31,254  FY18 Expenditure  0 0 0 0	29,476  FY19 Expenditure  4,431 0 0	31,240  FY20 Appropriation  0 0 0 0	28,240  FY21 Recommended  0 0 0 0	-3,000 Inc/Dec 20 vs 21  0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities	31,254  FY18 Expenditure  0 0	29,476 <b>FY19 Expenditure</b> 4,431 0	31,240  FY20 Appropriation  0 0	28,240  FY21 Recommended  0 0	-3,000 Inc/Dec 20 vs 21 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account	31,254  FY18 Expenditure  0 0 0 0 0 0 0 0	29,476  FY19 Expenditure  4,431 0 0 0 0 0 0	31,240  FY20 Appropriation  0 0 0 0 0 0 0 0 0	28,240  FY21 Recommended  0 0 0 0 0 0 0 0 0 0	-3,000 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges	31,254  FY18 Expenditure  0 0 0 0 0 0 21,214	29,476  FY19 Expenditure  4,431 0 0 0 0 0 36,070	31,240  FY20 Appropriation  0 0 0 0 0 0 0 24,359	28,240  FY21 Recommended  0 0 0 0 0 0 28,155	-3,000 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 3,796
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig	31,254  FY18 Expenditure  0 0 0 0 0 0 21,214 21,214	29,476  FY19 Expenditure  4,431 0 0 0 0 0 36,070 40,501	31,240  FY20 Appropriation  0 0 0 0 0 0 24,359 24,359	28,240  FY21 Recommended  0 0 0 0 0 0 28,155 28,155	-3,000 Inc/Dec 20 vs 21  0 0 0 0 0 0 3,796 3,796
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment	31,254  FY18 Expenditure  0 0 0 0 0 0 21,214 21,214 FY18 Expenditure	29,476  FY19 Expenditure  4,431 0 0 0 0 36,070 40,501  FY19 Expenditure	31,240  FY20 Appropriation  0 0 0 0 0 24,359 24,359 FY20 Appropriation	28,240  FY21 Recommended  0 0 0 0 0 28,155 28,155 FY21 Recommended	-3,000  Inc/Dec 20 vs 21  0 0 0 0 0 0 3,796 3,796 Inc/Dec 20 vs 21
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig	31,254  FY18 Expenditure  0 0 0 0 0 0 21,214 21,214	29,476  FY19 Expenditure  4,431 0 0 0 0 0 36,070 40,501	31,240  FY20 Appropriation  0 0 0 0 0 0 24,359 24,359	28,240  FY21 Recommended  0 0 0 0 0 0 28,155 28,155	-3,000 Inc/Dec 20 vs 21  0 0 0 0 0 0 3,796 3,796
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment	31,254  FY18 Expenditure  0 0 0 0 0 0 21,214 21,214  FY18 Expenditure  0 0 0 0	29,476  FY19 Expenditure  4,431 0 0 0 0 36,070 40,501  FY19 Expenditure  0 0 12,426	31,240  FY20 Appropriation  0 0 0 0 0 24,359 24,359 FY20 Appropriation  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	28,240  FY21 Recommended  0 0 0 0 0 28,155 28,155  FY21 Recommended  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-3,000  Inc/Dec 20 vs 21  0 0 0 0 0 3,796 3,796 Inc/Dec 20 vs 21  0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment	31,254  FY18 Expenditure  0 0 0 0 0 0 21,214 21,214  FY18 Expenditure  0 0 0 11,193	29,476  FY19 Expenditure  4,431 0 0 0 0 36,070 40,501  FY19 Expenditure  0 12,426 33,341	31,240  FY20 Appropriation  0 0 0 0 0 24,359 24,359 24,359  FY20 Appropriation  0 0 0 0 4,000	28,240  FY21 Recommended  0 0 0 0 0 28,155 28,155  FY21 Recommended  0 0 0 4,200	-3,000  Inc/Dec 20 vs 21  0 0 0 0 0 3,796 3,796 Inc/Dec 20 vs 21  0 0 0 200
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment	31,254  FY18 Expenditure  0 0 0 0 0 21,214 21,214  FY18 Expenditure  0 0 0 11,193 11,193	29,476  FY19 Expenditure  4,431 0 0 0 0 36,070 40,501  FY19 Expenditure  0 0 12,426 33,341 45,767	31,240  FY20 Appropriation  0 0 0 0 0 24,359 24,359 FY20 Appropriation  0 0 0 4,000 4,000	28,240  FY21 Recommended  0 0 0 0 28,155 28,155  FY21 Recommended  0 0 4,200 4,200	-3,000  Inc/Dec 20 vs 21  0 0 0 0 0 3,796 3,796 Inc/Dec 20 vs 21  0 0 0 200 200
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment Total Equipment  Other	31,254  FY18 Expenditure  0 0 0 0 0 21,214 21,214 FY18 Expenditure  0 0 11,193 11,193 FY18 Expenditure	29,476  FY19 Expenditure  4,431 0 0 0 0 36,070 40,501  FY19 Expenditure  0 12,426 33,341 45,767  FY19 Expenditure	31,240  FY20 Appropriation  0 0 0 0 0 24,359 24,359 24,359  FY20 Appropriation  0 0 4,000 4,000 FY20 Appropriation	28,240  FY21 Recommended  0 0 0 0 0 28,155 28,155  FY21 Recommended  0 4,200 4,200 4,200 FY21 Recommended	-3,000  Inc/Dec 20 vs 21  0 0 0 0 0 3,796 3,796 3,796 Inc/Dec 20 vs 21  0 0 200 200 Inc/Dec 20 vs 21
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment  Other	31,254  FY18 Expenditure  0 0 0 0 0 21,214 21,214 FY18 Expenditure  0 0 11,193 11,193 FY18 Expenditure	29,476  FY19 Expenditure  4,431 0 0 0 0 36,070 40,501  FY19 Expenditure  0 12,426 33,341 45,767  FY19 Expenditure	31,240  FY20 Appropriation  0 0 0 0 0 24,359 24,359 24,359  FY20 Appropriation  0 4,000 4,000 FY20 Appropriation	28,240  FY21 Recommended  0 0 0 0 0 28,155 28,155  FY21 Recommended  0 4,200 4,200 4,200 FY21 Recommended	-3,000  Inc/Dec 20 vs 21  0 0 0 0 0 3,796 3,796 3,796  Inc/Dec 20 vs 21  0 200 200 Inc/Dec 20 vs 21  0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment  Other  56200 Special Appropriation 57200 Structures & Improvements	31,254  FY18 Expenditure  0 0 0 0 0 21,214 21,214 FY18 Expenditure  0 0 11,193 11,193 FY18 Expenditure  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	29,476  FY19 Expenditure  4,431 0 0 0 0 36,070 40,501  FY19 Expenditure  0 12,426 33,341 45,767  FY19 Expenditure  0 0 0 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0	31,240  FY20 Appropriation  0 0 0 0 0 24,359 24,359 24,359  FY20 Appropriation  0 4,000 4,000 FY20 Appropriation  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	28,240  FY21 Recommended  0 0 0 0 0 28,155 28,155  FY21 Recommended  0 0 4,200 4,200 4,200 FY21 Recommended  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-3,000  Inc/Dec 20 vs 21  0 0 0 0 0 3,796 3,796 3,796  Inc/Dec 20 vs 21  0 0 200 200 Inc/Dec 20 vs 21  0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment  Other	31,254  FY18 Expenditure  0 0 0 0 0 21,214 21,214 FY18 Expenditure  0 0 11,193 11,193 FY18 Expenditure	29,476  FY19 Expenditure  4,431 0 0 0 0 36,070 40,501  FY19 Expenditure  0 12,426 33,341 45,767  FY19 Expenditure	31,240  FY20 Appropriation  0 0 0 0 0 24,359 24,359 24,359  FY20 Appropriation  0 4,000 4,000 FY20 Appropriation	28,240  FY21 Recommended  0 0 0 0 0 28,155 28,155  FY21 Recommended  0 4,200 4,200 4,200 FY21 Recommended	-3,000  Inc/Dec 20 vs 21  0 0 0 0 0 3,796 3,796 3,796  Inc/Dec 20 vs 21  0 200 200 Inc/Dec 20 vs 21  0

### Department Personnel

Title	Union Code	Grade	Position	FY21 Salary	Title	Union Code	Grade	Position	FY21 Salary
Adm Asst	SU4	15	1.00	59,391	Prin Accountant	SU4	16	1.00	54,926
Admin Asst (M/Wbe)	SU4	16	2.00	148,416	Prin Admin Assistant	SE1	08	1.00	108,468
Administ.Assist	EXM	19	0.10	6,189	Prin AdminAsst	EXM	08	1.00	105,822
Dep Dir	EXM	NG	0.50	48,418	Prin Research Analyst	SE1	06	1.00	90,319
Design Services Manager	SU2	24	0.10	10,545	Principal_Clerk	SU4	10	1.00	51,837
Dir of Outreach & Engagement		NG	1.00	103,079	Prog_Asst	SU2	19	0.30	21,345
Director of Operations	MYO	12	1.00	87,023	Program Assistant I	SU5	03	1.00	71,435
Economic Development Chief	CDH	NG	1.00	161,442	Sr Adm Analyst	SE1	06	1.00	82,896
International Partnerships Mgr	EXM	NG	1.00	90,180	Sr Adm Asst (WC)	SE1	06	1.00	90,319
Mobile Enterprises Mgr	MYO	09	1.00	67,132	Sr Business Manager	SU2	23	0.10	8,791
Neighborhood Business Manager	SU2	22	0.60	45,734	Sr Neigh Business Mgr	SU2	24	0.10	10,545
Operations Manager	EXM	25	0.10	9,435	Sr Program Manager	SU2	23	0.10	9,755
Operations Mgr	EXM	NG	1.00	63,847	Sr Research Analyst (BRJP)	SU4	18	5.00	448,515
Operations Specialist	MYN	NG	0.10	11,476	Staff Assist I	MYO	04	1.00	59,613
					Staff Asst IV	MYO	12	2.00	198,574
					Total			27	2,325,467
					Adjustments				
					Differential Payments				0
					Other				150,163
					Chargebacks				0
					Salary Savings				-10,000
					FY21 Total Request				2,465,630

## External Funds History

	EV10 Eumanditum	EV10 Europ diture	EV20 Ammonwiation	EV21 Decemmended	Inc/Dec 20 vs 21
Personnel Services	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
51000 Permanent Employees	1,309,792	1,080,208	1,752,951	2,050,629	297,678
51100 Emergency Employees 51200 Overtime	0	0	0	0	0
51300 Part Time Employees	0	0	0	0	0
51400 Health Insurance	158,067	145,839	0	0	0
51500 Pension & Annuity	112,405	103,421	0	0	0
51600 Unemployment Compensation 51700 Workers' Compensation	0	0	0	0	0
51800 Indirect Costs	0	0	0	0	0
51900 Medicare	14,932	12,549	0	0	0
Total Personnel Services	1,595,196	1,342,017	1,752,951	2,050,629	297,678
Contractual Services	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
52100 Communications	0	0	0	0	0
52200 Utilities	0	0	0	0	0
52400 Snow Removal	0	0	0	0	0
52500 Garbage/Waste Removal 52600 Repairs Buildings & Structures	0	0	0	0	0
52700 Repairs & Service of Equipment	0	0	0	0	0
52800 Transportation of Persons	2,366	2,829	2,520	2,520	0
52900 Contracted Services	2,553,229	2,426,589	3,033,720	3,714,216	680,496
Total Contractual Services	2,555,595	2,429,418	3,036,240	3,716,736	680,496
Supplies & Materials	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
53000 Auto Energy Supplies	0	0	0	0	0
53200 Food Supplies 53400 Custodial Supplies	0	0	0	0	0
53500 Med, Dental, & Hosp Supply	0	0	0	0	0
53600 Office Supplies and Materials	810	0	0	0	0
53700 Clothing Allowance	0	2,700	0	0	0
53800 Educational Supplies & Mat 53900 Misc Supplies & Materials	0	0	0 500	0	0 -500
Total Supplies & Materials	810	2,700	500	0	-500
Current Chgs & Oblig	FY18 Expenditure	FY19 Expenditure	EV20 Ammonuistica	FV94 D 1 - 1	
current engs a oblig					Inc /Dec 20 vs 21
	T 110 Expenditure	r 119 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
54300 Workers' Comp Medical	0	0	0	0	0
54400 Legal Liabilities	0 0	0	0	0 0	0 0
	0	0	0	0	0
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account	0 0 0 0 0	0 0 0 0 0	0 0 0 0	0 0 0 0 0	0 0 0 0
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges	0 0 0 0 0 0 1,279	0 0 0 0 0 0 -34	0 0 0 0 0 0 11,000	0 0 0 0 0 0 5,000	0 0 0 0 0 0 -6,000
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig	0 0 0 0 0 0 1,279 1,279	0 0 0 0 0 0 -34 -34	0 0 0 0 0 11,000 11,000	0 0 0 0 0 5,000 5,000	0 0 0 0 0 -6,000 -6,000
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment	0 0 0 0 0 0 1,279	0 0 0 0 0 0 -34	0 0 0 0 0 0 11,000	0 0 0 0 0 0 5,000	0 0 0 0 0 0 -6,000
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment	0 0 0 0 0 1,279 1,279 1,279	0 0 0 0 0 -34 -34 <b>FY19 Expenditure</b>	0 0 0 0 0 11,000 11,000 FY20 Appropriation	0 0 0 0 0 5,000 5,000 <b>FY21 Recommended</b>	0 0 0 0 -6,000 -6,000 Inc/Dec 20 vs 21
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase	0 0 0 0 0 1,279 1,279 <b>FY18 Expenditure</b> 0 0	0 0 0 0 0 -34 -34 <b>FY19 Expenditure</b> 0 0	0 0 0 0 0 11,000 11,000 FY20 Appropriation	0 0 0 0 0 5,000 5,000 <b>FY21 Recommended</b>	0 0 0 0 -6,000 -6,000 Inc/Dec 20 vs 21
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment	0 0 0 0 0 1,279 1,279 1,279	0 0 0 0 0 -34 -34 <b>FY19 Expenditure</b> 0 0 2,095	0 0 0 0 0 11,000 11,000 FY20 Appropriation	0 0 0 0 0 5,000 5,000 <b>FY21 Recommended</b>	0 0 0 0 -6,000 -6,000 Inc/Dec 20 vs 21
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase	0 0 0 0 0 1,279 1,279 <b>FY18 Expenditure</b> 0 0	0 0 0 0 0 -34 -34 <b>FY19 Expenditure</b> 0 0	0 0 0 0 0 11,000 11,000 FY20 Appropriation	0 0 0 0 0 5,000 5,000 <b>FY21 Recommended</b>	0 0 0 0 -6,000 -6,000 Inc/Dec 20 vs 21
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment	0 0 0 0 0 1,279 1,279 1,279 <b>FY18 Expenditure</b> 0 0	0 0 0 0 0 -34 -34 <b>FY19 Expenditure</b> 0 0 2,095 1,510	0 0 0 0 11,000 11,000 <b>FY20 Appropriation</b>	0 0 0 0 0 5,000 5,000 <b>FY21 Recommended</b>	0 0 0 0 -6,000 -6,000 Inc/Dec 20 vs 21
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment	0 0 0 0 1,279 1,279 1,279 FY18 Expenditure 0 0 0	0 0 0 0 0 -34 -34 <b>FY19 Expenditure</b> 0 0 2,095 1,510 3,605 <b>FY19 Expenditure</b>	0 0 0 0 11,000 11,000 FY20 Appropriation 0 0 0 0	0 0 0 0 5,000 5,000 FY21 Recommended	0 0 0 0 -6,000 -6,000 Inc/Dec 20 vs 21
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment	0 0 0 0 0 1,279 1,279 1,279 FY18 Expenditure 0 0 0	0 0 0 0 0 -34 -34 <b>FY19 Expenditure</b> 0 0 2,095 1,510 3,605	0 0 0 0 11,000 11,000 <b>FY20 Appropriation</b> 0 0 0	0 0 0 0 5,000 5,000 <b>FY21 Recommended</b>	0 0 0 0 -6,000 -6,000 Inc/Dec 20 vs 21
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment Total Equipment  Other  56200 Special Appropriation 57200 Structures & Improvements 58000 Land & Non-Structure	0 0 0 0 1,279 1,279 1,279 FY18 Expenditure 0 0 0 0 0	0 0 0 0 0 -34 -34 -34 FY19 Expenditure  0 2,095 1,510 3,605  FY19 Expenditure  0 0 0	0 0 0 0 11,000 11,000 FY20 Appropriation 0 0 0 0 0 0 0 0	0 0 0 0 5,000 5,000 FY21 Recommended 0 0 0 0 0 0 0	0 0 0 0 -6,000 -6,000 Inc/Dec 20 vs 21 0 0 0 0 1 Inc/Dec 20 vs 21
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment  Other  56200 Special Appropriation 57200 Structures & Improvements	0 0 0 0 1,279 1,279 1,279 FY18 Expenditure  0 0 0	0 0 0 0 0 -34 -34 <b>FY19 Expenditure</b> 0 0,2,095 1,510 3,605 <b>FY19 Expenditure</b> 0 0	0 0 0 0 11,000 11,000 FY20 Appropriation 0 0 0 0 0 0	0 0 0 0 5,000 5,000 <b>FY21 Recommended</b> 0 0 0 0 0	0 0 0 0 -6,000 -6,000 Inc/Dec 20 vs 21 0 0 0 0 Inc/Dec 20 vs 21
54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment Total Equipment  Other  56200 Special Appropriation 57200 Structures & Improvements 58000 Land & Non-Structure	0 0 0 0 1,279 1,279 1,279 FY18 Expenditure 0 0 0 0 0	0 0 0 0 0 -34 -34 -34 FY19 Expenditure  0 2,095 1,510 3,605  FY19 Expenditure  0 0 0	0 0 0 0 11,000 11,000 FY20 Appropriation 0 0 0 0 0 0 0 0	0 0 0 0 5,000 5,000 FY21 Recommended 0 0 0 0 0 0 0	0 0 0 0 -6,000 -6,000 Inc/Dec 20 vs 21 0 0 0 0 1 Inc/Dec 20 vs 21

### External Funds Personnel

Title	Union Code	Grade	Position	FY21 Salary	Title	Union Code	Grade	Position	FY21 Salary
Admin Assist	EXM	19	0.90	55,698	Life Sciences Industry Mgr	EXM	NG	1.00	74,664
Admin Manager	MYO	09	1.00	67,132	Neighborhood Business Manager	SU2	22	5.40	400,317
Deputy Director	EXM	NG	0.50	48,418	Operations Manager	EXM	25	0.90	84,917
Design Services Manager	SU2	24	0.90	94,904	Operations Specialist	MYN	NG	0.90	103,283
Director	EXM	NG	1.00	117,622	Prog Asst	SU2	19	2.70	192,106
Director of Business Strategy	MYO	13	1.00	113,686	Sr Business Manager	SU2	23	0.90	76,097
Economic Develop Policy Analyst	EXM	NG	1.00	69,551	Sr Neigh Business Mgr	SU2	24	0.90	94,904
International Bus Strategy Mgr	EXM	NG	1.00	79,809	Sr Program Manager	SU2	23	0.90	87,795
					Staff Asstistant I	MYN	NG	1.00	51,140
					Total			22	1,812,043
					<b>Adjustments</b> Differential Payments				0
					Other				238,586
									,
					Chargebacks				0
					Salary Savings				
					FY21 Total Request				2,050,629

### Program 1. Economic Development

John Barros, Manager, Organization 182100

#### **Program Description**

The Economic Development Program will focus on fostering economic development in all of Boston's neighborhoods through marketing Boston on a national and international scale; ensuring access to employment, pathways to careers, and strong job growth; streamlining licensing and permitting processes; and supporting small businesses.

Operating Budget		Actual '18	Actual '19	Approp '20	Budget '21
	Personnel Services Non Personnel	706,334 96,698	1,319,201 454,389	1,066,072 120,973	938,093 92,939
	Total	803,032	1,773,590	1,187,045	1,031,032

### Program 2. Equity & Inclusion

Celina Barrios-Millner, Manager, Organization 182200

#### **Program Description**

The mission of Equity & Inclusion is to increase the employment opportunities for Boston's residents, minorities, and women. The Boston Residents Jobs Ordinance sets goals on construction-related projects funded by or approved by the City. The ordinance stated goals aim to have 51% of the work hours performed by Boston residents, 40% by people of color, and 12% by women on a trade-by-trade basis.

Operating Budget		Actual '18	Actual '19	Approp '20	Budget '21
	Personnel Services Non Personnel	593,191 8,451	677,403 28,250	866,415 281,323	1,271,691 344,210
	Total	601,642	705,653	1,147,738	1,615,901

#### Performance

Goal: Develop Pathways to Overcome Income and Wealth Disparity

Performance Measures	Actual '18	Actual '19	Projected '20	Target '21
% of work hours performed by Boston residents	28%	50%	51%	51%
% of work hours performed by people of color	34%	25%	40%	40%
% of work hours performed by women	5%	10%	12%	12%

### Program 3. Small & Local Business

Natalia Urtubey, Manager, Organization 182300

#### **Program Description**

The Small and Local Business Program encourages, assists, and provides opportunities for minority and women-owned businesses and small and Boston-based businesses to participate in the City's contracting arena as well as in the broader Boston area economy. The program assists City departments to increase both the number of City contracts and the dollars awarded to those businesses on goods and services contracts and construction contracts.

Operating Budget	Actual '18	Actual '19	Approp '20	Budget '21
Personnel Services Non Personnel	531,814 402,641	569,647 457,449	663,784 447,643	308,375 448,291
Total	934,455	1,027,096	1,111,427	756,666

#### Performance

Goal: Create an ecosystem that is Open for Business by Attracting, Retaining and helping Companies to Grow

Performance Measures	Actual '18	Actual '19	Projected '20	Target '21
# of businesses assisted	4,921	4,455	4,455	5,000
# of new businesses open as a result of Small Business Assistance	145	140	140	150
# of projects completed	105	85	85	135
% Main Streets storefronts occupied	94%	95%	95%	95
Funds leveraged - private dollars invested	1,447,909	700,000	700,000	300,000

**Goal:** Develop Pathways to Overcome Income and Wealth Disparity

Performance Measures	Actual '18	Actual '19	Projected '20	Target '21
# of jobs created through Small Business Programs	640	700	700	150
# of M/WBE firms certified	52	60	80	40
# of MBE firms certified	8	10	10	25
# of MWBE companies with City of Boston Contracts	52	60	80	80
# of VBE firms recognized	1	2	2	2
# of WBE firms certified	7	8	8	15
City of Boston money spent with MWBE contracts		\$36,298,457	\$37,000,000	TBR

### External Funds Projects

**CDBG** 

#### **Project Mission**

The Community Development Block Grant (CDBG) is an annual entitlement grant from the U.S. Department of Housing and Urban Development to the City of Boston designed to fund a variety of neighborhood development activities. At least 70 percent of CDBG funds must be used to benefit low- and moderate-income households. CDBG funds are used to produce and preserve affordable housing, revitalize neighborhood commercial districts, assist the renovation of non-profit facilities, improve vacant lots, promote and monitor fair housing activities, and assist non-profit organizations in the operation of emergency shelters, health care, child care, youth and adult literacy programs. CDBG funds cannot be used for general government services or to replace funding cuts from existing public service activities. The CDBG awards for FY17, FY18, and FY19 were \$15,958,081, \$15,761,309, and \$17,229,498 respectively. The FY20 award was \$17,146,361, and the FY21 award is \$17,437,636.

#### **Choice Neighborhoods Implementation Grant**

#### **Project Mission**

The Choice Neighborhood Implementation Grant is a competitive grant from the U.S. Department of Housing and Urban Development. The \$30 million grant was awarded to the Boston Housing Authority (BHA) for the redevelopment of the Whittier Street public housing development. With DND as the lead, several City of Boston departments are responsible for administering the \$4 million neighborhood improvements portion of the grant, which includes road improvements, open space projects, art projects, first-time homebuyer assistance, business assistance, and educational assistance. The grant started on 8/15/17 and ends on 9/30/23.

**EDIC** 

#### **Project Mission**

Funded by the Economic Development and Industrial Corporation (EDIC), this program will support the operational needs of the Office of Economic Development. This multi-year project will award the department \$500,000 each year over the next three years.

#### Neighborhood Development Fund

#### **Project Mission**

The Neighborhood Development Fund receives revenue from the repayment of Urban Development Action Grant (UDAG) loans to the City. Funds can be used for eligible HUD Title I activities which are somewhat less restrictive than CDBG regulations.

#### Section 108 (Unrestricted)

#### **Project Mission**

Section 108 funds are available to eligible cities from the U.S. Department of Housing and Urban Development (HUD) on an application basis. Section 108 funds are secured by the City through a pledge of its current and future CDBG grant awards. These funds are used for economic development projects. The Boston Invests in Growth Loan Fund is a \$40 million HUD Section 108 funded loan pool designed to jumpstart well-financed construction projects, create jobs, and strengthen Boston's economy. This program is designed for large commercial projects in Boston that have both permanent financing and equity in place. Boston Invests will finance the gap that remains between the financing and equity and the total project cost, known as mezzanine financing. In addition, up to 10% of the loan pool will be set aside for smaller neighborhood based projects of at least 5,000 square feet, the underwriting criteria for which will be the same as for the larger loans but the interest rate charged as well as the additional interest paid at the end will be lower. Additionally, \$2.5 million HUD Section 108 funded loan pool will be used for energy efficiency and to promote job creation. The Section 108 Spread Unrestricted Fund is income earned as a result of the interest spread between Section 108 loan repayments owed to DND by its borrowers and Section 108 repayments DND owes to HUD.

### Office of Tourism Operating Budget

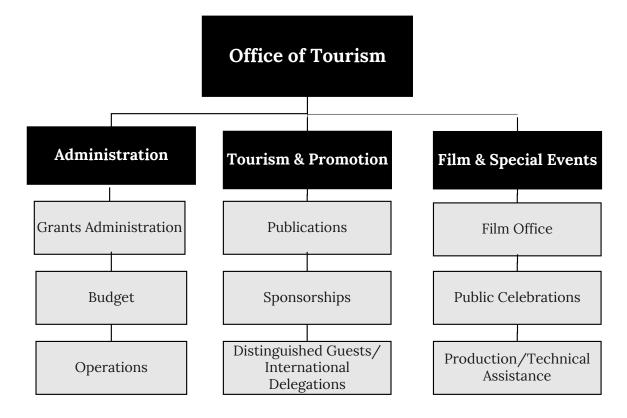
#### Kate Davis, Director, Appropriation 416000

#### **Department Mission**

The mission of the Office of Tourism is to advance tourism in Boston and promote participation in public celebrations.

Operating Budget	Program Name	Total Actual '18	Total Actual '19	Total Approp	Total Budget '21
	Administration	465,608	501,048	533,923	505,606
	Film & Special Events	598,796	740,761	915,312	1,033,385
	Tourism	70,156	92,000	96,619	112,982
	Total	1,134,560	1,333,809	1,545,854	1,651,973
External Funds Budget	Fund Name	Total Actual '18	Total Actual '19	Total Approp	Total Budget '21
	City Hall Plaza Fund	90,898	45,010	150,000	150,000
	Special Events Fund	0	0	0	0
	Total	90,898	45,010	150,000	150,000
Operating Budget		Actual 18	Actual '19	Approp '20	Budget '21
	Personnel Services Non Personnel	794,850 339,710	765,217 568,592	937,804 608,050	842,233 809,740
	Total	1,134,560	1,333,809	1,545,854	1,651,973

### Office of Tourism Operating Budget



#### **Authorizing Statutes**

• Enabling Legislation, CBC Ord. §§ 15-3.1-15-3.2.

#### **Description of Services**

The Office of Tourism serves Boston's residents, visitors, and the tourism industry in the following ways: producing year-round events including festivals, concerts, exhibitions, and public celebrations both downtown and in Boston's neighborhoods; supporting film and television production through Boston Film Bureau with permitting, location assistance, and coordination with local and state agencies; providing technical assistance to neighborhood based groups with event production; promoting Boston as a desirable destination for visitors, conventions, and family-oriented sporting events such as amateur collegiate, and Olympic tournaments.

# Department History

Personnel Services	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
51000 Permanent Employees	718,036	722,886	840,804	745,233	-95,571
51100 Emergency Employees 51200 Overtime	59,802 0	42,331 0	97,000 0	97,000 0	0
51600 Unemployment Compensation	0	0	0	0	0
51700 Workers' Compensation Total Personnel Services	17,012 794,850	0 765,217	937,804	0 842,233	-95,571
Contractual Services	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
52100 Communications	11,513	17,490	8,700	18,400	9,700
52200 Utilities	0	0	0,700	0	0
52400 Snow Removal	0	0	0	0	0
52500 Garbage/Waste Removal 52600 Repairs Buildings & Structures	0	0	0	0	0
52700 Repairs & Service of Equipment	3,061	2,663	4,750	3,440	-1,310
52800 Transportation of Persons	8,739	3,800	8,500	0	-8,500
52900 Contracted Services	12,746	216,483	267,400	470,520	203,120
Total Contractual Services	36,059	240,436	289,350	492,360	203,010
Supplies & Materials	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
53000 Auto Energy Supplies	1,056	1,160	2,500	1,180	-1,320
53200 Food Supplies 53400 Custodial Supplies	17,465 0	9,870 0	12,500 0	12,500 0	0
53500 Med, Dental, & Hosp Supply	0	0	0	0	0
53600 Office Supplies and Materials	1,935	2,099	2,400	2,400	0
53700 Clothing Allowance 53800 Educational Supplies & Mat	0	0	0	0	0
	U	U	U	U	U
53900 Misc Supplies & Materials	0	0	0	0	0
53900 Misc Supplies & Materials Total Supplies & Materials	0 20,456	0 13,129	0 17,400	0 16,080	0 -1,320
* *		•	-	•	-
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical	20,456	13,129	17,400	16,080	-1,320
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities	20,456  FY18 Expenditure  3,116 0	13,129 <b>FY19 Expenditure</b> 0 0	17,400  FY20 Appropriation  0 0	16,080  FY21 Recommended  0 0	-1,320 Inc/Dec 20 vs 21 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans	20,456  FY18 Expenditure  3,116 0 0	13,129  FY19 Expenditure  0 0 0 0	17,400  FY20 Appropriation  0 0 0 0	16,080  FY21 Recommended  0 0 0 0	-1,320 Inc/Dec 20 vs 21 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities	20,456  FY18 Expenditure  3,116 0	13,129 <b>FY19 Expenditure</b> 0 0	17,400  FY20 Appropriation  0 0	16,080  FY21 Recommended  0 0	-1,320 Inc/Dec 20 vs 21 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account	20,456  FY18 Expenditure  3,116 0 0 0 0 0 0	13,129  FY19 Expenditure  0 0 0 0 0 0 0 0	17,400  FY20 Appropriation  0 0 0 0 0 0 0 0 0	16,080  FY21 Recommended  0 0 0 0 0 0 0 0 0	-1,320 Inc/Dec 20 vs 21 0 0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges	20,456  FY18 Expenditure  3,116 0 0 0 0 0 55,017	13,129  FY19 Expenditure  0 0 0 0 0 0 0 56,167	17,400  FY20 Appropriation  0 0 0 0 0 0 0 0 60,550	16,080  FY21 Recommended  0 0 0 0 0 0 0 60,550	-1,320 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig	20,456  FY18 Expenditure  3,116 0 0 0 0 0 55,017 58,133	13,129  FY19 Expenditure  0 0 0 0 0 0 56,167 56,167	17,400  FY20 Appropriation  0 0 0 0 0 0 0 60,550 60,550	16,080  FY21 Recommended  0 0 0 0 0 0 0 60,550 60,550	-1,320 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 0 0 0
Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment	20,456  FY18 Expenditure  3,116 0 0 0 0 55,017 58,133  FY18 Expenditure	13,129  FY19 Expenditure  0 0 0 0 0 0 56,167 56,167  FY19 Expenditure	17,400  FY20 Appropriation  0 0 0 0 0 0 0 60,550 60,550	16,080  FY21 Recommended  0 0 0 0 0 0 60,550 60,550	-1,320 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 Inc/Dec 20 vs 21
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment	20,456  FY18 Expenditure  3,116 0 0 0 0 55,017 58,133  FY18 Expenditure	13,129  FY19 Expenditure  0 0 0 0 0 0 56,167 56,167  FY19 Expenditure  0	17,400  FY20 Appropriation  0 0 0 0 0 0 0 60,550 60,550 FY20 Appropriation	16,080  FY21 Recommended  0 0 0 0 0 0 60,550 60,550 FY21 Recommended	-1,320 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 Inc/Dec 20 vs 21
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase	20,456  FY18 Expenditure  3,116 0 0 0 0 55,017 58,133  FY18 Expenditure	13,129  FY19 Expenditure  0 0 0 0 0 0 56,167 56,167  FY19 Expenditure	17,400  FY20 Appropriation  0 0 0 0 0 0 0 60,550 60,550	16,080  FY21 Recommended  0 0 0 0 0 0 60,550 60,550	-1,320 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 Inc/Dec 20 vs 21
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment	20,456  FY18 Expenditure  3,116 0 0 0 0 55,017 58,133  FY18 Expenditure  0 10,514	13,129  FY19 Expenditure  0 0 0 0 0 0 56,167 56,167  FY19 Expenditure  0 0	17,400  FY20 Appropriation  0 0 0 0 0 0 60,550 60,550  FY20 Appropriation  0 0	16,080  FY21 Recommended  0 0 0 0 0 0 60,550 60,550  FY21 Recommended	-1,320 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 Inc/Dec 20 vs 21
Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment	20,456  FY18 Expenditure  3,116 0 0 0 0 55,017 58,133  FY18 Expenditure  0 10,514 0	13,129  FY19 Expenditure  0 0 0 0 0 0 56,167 56,167  FY19 Expenditure  0 0 0 0	17,400  FY20 Appropriation  0 0 0 0 0 0 60,550 60,550  FY20 Appropriation  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	16,080  FY21 Recommended  0 0 0 0 0 0 60,550 60,550  FY21 Recommended	-1,320 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 Inc/Dec 20 vs 21
Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment	20,456  FY18 Expenditure  3,116 0 0 0 0 55,017 58,133  FY18 Expenditure  0 10,514 0 1,548	13,129  FY19 Expenditure  0 0 0 0 0 0 56,167 56,167  FY19 Expenditure  0 0 0 1,676	17,400  FY20 Appropriation  0 0 0 0 0 0 60,550 60,550  FY20 Appropriation  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	16,080  FY21 Recommended  0 0 0 0 0 0 60,550 60,550  FY21 Recommended	-1,320 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment  Other  56200 Special Appropriation	20,456  FY18 Expenditure  3,116 0 0 0 0 55,017 58,133  FY18 Expenditure  0 10,514 0 1,548 12,062	13,129  FY19 Expenditure  0 0 0 0 0 56,167 56,167  FY19 Expenditure  0 0 0 1,676 1,676	17,400  FY20 Appropriation  0 0 0 0 0 0 60,550 60,550  FY20 Appropriation  0 0 0 2,000 2,000	16,080  FY21 Recommended  0 0 0 0 0 0 60,550 60,550  FY21 Recommended	-1,320 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment  Other  56200 Special Appropriation 57200 Structures & Improvements	20,456  FY18 Expenditure  3,116 0 0 0 0 55,017 58,133  FY18 Expenditure  0 10,514 0 1,548 12,062  FY18 Expenditure  213,000 0	13,129  FY19 Expenditure  0 0 0 0 0 0 0 56,167 56,167  FY19 Expenditure  0 0 1,676 1,676  FY19 Expenditure  257,184 0	17,400  FY20 Appropriation  0 0 0 0 0 0 0 0 60,550 60,550  FY20 Appropriation  0 2,000 2,000 FY20 Appropriation  60,550	16,080  FY21 Recommended  0 0 0 0 0 0 60,550 60,550  FY21 Recommended  0 0 2,000 2,000 2,000 FY21 Recommended  238,750 0	-1,320  Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 0 Inc/Dec 20 vs 21  0 0 0 Inc/Dec 20 vs 21
Total Supplies & Materials  Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment Total Equipment  Other  56200 Special Appropriation 57200 Structures & Improvements 58000 Land & Non-Structure	20,456  FY18 Expenditure  3,116 0 0 0 0 55,017 58,133  FY18 Expenditure  0 10,514 0 1,548 12,062  FY18 Expenditure  213,000 0 0	13,129  FY19 Expenditure  0 0 0 0 0 0 0 56,167 56,167  FY19 Expenditure  0 0 1,676 1,676 1,676 FY19 Expenditure  257,184 0 0	17,400  FY20 Appropriation  0 0 0 0 0 0 0 0 60,550 60,550  FY20 Appropriation  0 2,000 2,000 2,000 FY20 Appropriation  238,750 0 0 0	16,080  FY21 Recommended  0 0 0 0 0 0 60,550 60,550  FY21 Recommended  0 2,000 2,000 2,000 FY21 Recommended  238,750 0 0	-1,320  Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 Inc/Dec 20 vs 21  0 0 0 Inc/Dec 20 vs 21
Current Chgs & Oblig  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  Equipment  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment  Other  56200 Special Appropriation 57200 Structures & Improvements	20,456  FY18 Expenditure  3,116 0 0 0 0 55,017 58,133  FY18 Expenditure  0 10,514 0 1,548 12,062  FY18 Expenditure  213,000 0	13,129  FY19 Expenditure  0 0 0 0 0 0 0 56,167 56,167  FY19 Expenditure  0 0 1,676 1,676  FY19 Expenditure  257,184 0	17,400  FY20 Appropriation  0 0 0 0 0 0 0 0 60,550 60,550  FY20 Appropriation  0 2,000 2,000 FY20 Appropriation  60,550	16,080  FY21 Recommended  0 0 0 0 0 0 60,550 60,550  FY21 Recommended  0 0 2,000 2,000 2,000 FY21 Recommended  238,750 0	-1,320  Inc/Dec 20 vs 21  0 0 0 0 0 0 0 0 0 Inc/Dec 20 vs 21  0 0 0 Inc/Dec 20 vs 21

### Department Personnel

Title	Union Code	Grade	Position	FY21 Salary	Title	Union Code	Grade	Position	FY21 Salary
AdminAsst Dir of Administration & Finance Director Manager-Marketing&Vistors Srvc	MYO e MYO CDH MYO	03 09 NG 09	1.00 1.00 1.00 1.00	53,164 91,375 100,275 67,132	Production/Stage Manager Staff - Asst Staff Assist I Staff Asst III Technical Manager Total	MYO MYN MYO MYO	05 NG 04 07 05	1.00 1.00 1.00 1.00 1.00	59,100 90,247 58,624 58,158 64,557 <b>642,632</b>
					Adjustments Differential Payments Other Chargebacks Salary Savings FY21 Total Request				0 102,600 0 0 745,232

## External Funds History

Personnel Services	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
51000 Permanent Employees	0	0	0	0	0
51100 Emergency Employees 51200 Overtime	0	0	0	0	0
51300 Part Time Employees 51400 Health Insurance	0	0	0	0	0
51500 Pension & Annuity	0	0	0	0	0
51600 Unemployment Compensation 51700 Workers' Compensation	0	0	0	0	0
51800 Indirect Costs	0	0	0	0	0
51900 Medicare Total Personnel Services	0	0	0	0	0
Contractual Services	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
52100 Communications	0	0	0	0	0
52200 Utilities 52400 Snow Removal	0	0	0	0	0
52500 Garbage/Waste Removal	0	0	0	0	0
52600 Repairs Buildings & Structures 52700 Repairs & Service of Equipment	0	0	0	0	0
52800 Transportation of Persons 52900 Contracted Services	9,520	0 12,152	0	0 150,000	0 150,000
Total Contractual Services	9,520	12,152	0	150,000	150,000
Supplies & Materials	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
53000 Auto Energy Supplies	0	0	0	0	0
53200 Food Supplies 53400 Custodial Supplies	2,525 0	0	0	0	0
53500 Med, Dental, & Hosp Supply 53600 Office Supplies and Materials	0	0	0	0	0
53700 Clothing Allowance	0	0	0	0	0
53800 Educational Supplies & Mat 53900 Misc Supplies & Materials	0 5,351	0 3,415	0	0	0
Total Supplies & Materials	7,876	3,415	0	0	0
Current Chgs & Oblig	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
54300 Workers' Comp Medical	0	0	0	0	0
54400 Legal Liabilities 54600 Current Charges H&I	0	0	0	0	0
54700 Indemnification 54800 Reserve Account	0	0	0	0	0
54900 Other Current Charges	12,525	0	0	0	0
Total Current Chgs & Oblig	12,525	0	0	0	0
Equipment	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
55000 Automotive Equipment 55400 Lease/Purchase	0	0	0	0	0
55600 Office Furniture & Equipment	0	0	0	0	0
55900 Misc Equipment Total Equipment	0	0	0	0	0
Other	FY18 Expenditure	FY19 Expenditure	FY20 Appropriation	FY21 Recommended	Inc/Dec 20 vs 21
56200 Special Appropriation	60,977	29,443	150,000	0	-150,000
57200 Structures & Improvements	0	0	0	0	0
58000 Land & Non-Structure Total Other	0 60,977	0 29,443	0 150,000	0	-150,000
Grand Total	90,898	45,010	150,000	150,000	0

### Program 1. Administration

Sean O'Connor, Manager, Organization 416100

#### **Program Description**

The Administration Program provides administrative, financial, and personnel support for the department. The Program builds partnerships to support and strengthen the City's cultural life.

Operating Budget		Actual '18	Actual '19	Approp '20	Budget '21
	Personnel Services Non Personnel	409,605 56,003	454,128 46,920	485,573 48,350	460,796 44,810
	Total	465,608	501,048	533,923	505,606

### Program 2. Film & Special Events

Kate Davis, Manager, Organization 416300

#### **Program Description**

The Film and Special Events program oversees the annual production of special events and public celebrations that celebrate and promote the City's cultural and ethnic diversity along with Boston's rich history and promotes Boston as a location for film and video productions by supporting the film and television industry's work in the City.

Operating Budget		Actual '18	Actual '19	Approp '20	Budget '21
	Personnel Services Non Personnel	340,609 258,187	278,337 462,424	401,112 514,200	314,305 719,080
To	otal	598,796	740,761	915,312	1,033,385

## Program 3. Tourism

Amy B. Yandle, Manager, Organization 416400

#### **Program Description**

The Tourism program oversees the departments's promotional efforts, its sponsorships and its international relations.

Operating Budget	Actual '18	Actual '19	Approp '20	Budget '21
Personnel Services Non Personnel	44,636 25,520	32,752 59,248	51,119 45,500	67,132 45,850
Total	70,156	92,000	96,619	112,982

### External Funds Projects

City Hall Plaza Fund

#### **Project Mission**

The purpose of this fund is to purchase goods and services to support events and programming on and around City Hall Plaza to advance tourism and promote participation in public celebrations, civic, and cultural events from lease revenue received from the rental of City Hall Plaza.