FY21 Budget Process

City Council Information Request

Department: Department of Neighborhood Development (DND)

GENERAL INFORMATION:

- 1. Summary Budget for FY21 See Separate Attachment (Appendix A)
- 2. Detail on "Other" or "Misc" Line Items (53900, 54900, & 55900)

BUDGET NARRATIVE:

- 3. Three Largest Budget Reductions from FY20 in dollars and %
- 4. Three Largest Budget Increases from FY20 in dollars and %
- 5. Detail on Other Significant Budget Expansions or Reductions
- 6. Any New Responsibilities Assigned to Department in the Last Two Years
- 7. Any Responsibilities Transferred Out of Department in Last Two Years
- 8. Actual YTD FY20 Spending See Separate Attachment (Appendix B)
- 9. Any Savings Realized by Department in FY20
- 10. Any Changes to External Funds
- 11. List of 5 Major Accomplishments in FY20 See Separate Attachment (Appendix C)
- 12. Chief FY21 Goals, Ongoing and New Initiatives See Separate Attachment (Appendix D)
- 13. Multi-year Projects or Investments, Discuss FY20 Ramp-up or Wind-down in Spending, and Future Year Plan
- 14. Any Expanded Budget Authority Not Granted, But Plan to Resubmit in Future
- 15. Departmental Financial and Personnel Resources Devoted to Language Access

PERSONNEL INFORMATION:

- 16. Five Year Analysis of Full Time Employees (FTEs)
- 17. Breakdown of Employees on Leave
- 18. Five Year Analysis of the Total Number of Positions
- 19. A. Breakdown of Employees by Race and Gender
 - B. Breakdown of Top 10 Wage Earners by Race and Gender
- 20. Breakdown of Employees with Language Competency Other Than English
- 21. Five Year Analysis of Overtime
- 22. Amount and Justification of Any Stipends
- 23. Any Hiring Challenges Experienced This Year

CONTRACTS - See Separate Attachment (Appendix E)

- 24. Overview of Current Contracts
- 25. Breakdown of Contracts
- 26. Any Barriers to Contractor Diversity in Department Contracts
- 27. Narrative on Contracts Over \$100,000

PERFORMANCE MEASURES

REVOLVING FUNDS

2) Detail on "Other" and "Misc" Line Items

| Account | Account Descr | Amount | Details |
|---------|-----------------------------|---------|---|
| 53900 | Misc Supplies and Materials | 11,625 | Computer supplies, land and building supplies, prison program tools |
| 54900 | Other Current Charges | 122,506 | Dues and memberships, books and subscriptions, water bottles/coolers, software licenses, FleetHUB, Registry of Deeds filing fees, MassDEP compliance fees |
| 55900 | Misc Equipment | 8,755 | Desktop PCs |

3) Three Largest Budget Reductions from FY20

| | Account | Account Description Amount % Change | | % Change | Explanation |
|----|---------|-------------------------------------|----------|----------|---|
| 1. | 53700 | Total Clothing Allowance | (11,000) | -61% | SEIU employee clothing benefit will be partially covered by grants |
| 2. | 54300 | Workers' Comp Medical | (5,000) | -50% | Decrease based on actual spending in recent years |
| 3. | 52600 | Repairs Buildings & Structures | (1,202) | -1% | Decrease based on actual spending in recent years for Court St building maintenance |

4) Three Largest Budget Increases from FY20

| | Account | Account Description | Amount | % Change | Explanation |
|----|---------|---------------------------------|-----------|----------|---|
| 1. | 56200 | Total Special Appropriations | 5,972,891 | 40% | Housing Boston 2030 line - new homelessness investments, and year 1 investments for 5-year housing plan |
| 2. | 51000 | Total Permanent Employees | 293,077 | 8% | New Advisor on Family Homelessness, and shifting environmental abatement positions from grant to operating budget |
| 3. | 52900 | Contracted Services | 239,051 | 17% | Shifting environmental abatement costs from grant to operating budget |

- 5) Other Significant Budget Expansions or Reductions N/A
- **6) Any New Responsibilities Assigned to Department in the Last Two Years -** In FY18, after passage of the Community Preservation Act (CPA), DND began collaborating with the CPC on reviewing potential CPA-funded housing development projects. In FY19, the Affirmative Fair Housing Marketing program moved to DND from the Office of Fair Housing & Equity.
- 7) Any Responsibilities Transferred Out of Department in Last Two Years No responsibilities were transferred out during the last two years.
- 8) Actual YTD FY20 Spending See Separate Attachment (Appendix B)
- 9) FY20 Savings Realized by Department N/A

10) Changes to External Funds - No major changes to existing external funds. Although proposed federal budget cuts raise questions about future levels of funding for the Community Development Block Grant (CDBG) and HOME Investment Partnerships programs, which provide funding for a variety of neighborhood development activities, this budget assumes that DND will continue to receive these recurring federal entitlement grants, as well as competitive grants such as the Continuum of Care (CoC) program.

In response to the COVID-19 pandemic, Congress passed the Coronavirus Aid, Relief, and Economic Security (CARES) Act which was signed into law on March 27, 2020. The legislation included much needed resources for entitlement grant communities. As of April 25, 2020, Boston has been awarded \$10.2M in CDBG, \$5.2M in ESG, and \$449k in HOPWA funding. There will also be a second round of funding of these grants; however, the award amounts and timing of the funding are still under development by HUD.

- 11) List of 5 Major Accomplishments FY20 See Separate Attachment (Appendix C)
- 12) Chief FY21 Goals, Ongoing and New Initiatives See Separate Attachment (Appendix D)
- 13) Multi-year Projects or Investments, Discuss FY20 Ramp-up or Wind-down in Spending, and Future Year Plan After being piloted in FY19, the Intergenerational Homeshare program and Accessory Dwelling Unit (ADU) Loan program were expanded in FY20 with increased funding. The Housing Court Navigator program was piloted in FY20, and the FY21 budget includes funding to continue and expand the program. The FY21 budget also includes multi-year investments outlined in the Mayor's five-year housing plan, including significant new investments in homeownership programs and improving rental housing opportunities through the first City-funded voucher program.
- **14) Any Expanded Budget Authority Not Granted, But Plan to Resubmit in Future -** While additional resources can always be put to good use, the department understands that resources are limited, especially during these difficult fiscal times.

15) Departmental Financial and Personnel Resources Devoted to Language Access

FY20 Language Communications Access (LCA) Allocation (in ONS Budget) - \$5,000

Funds are used to access Language Line Services, live three-way calling between staff members and Bostonians requiring access in languages other than English. The line is currently being used heavily by the Office of Housing Stability staff helping renters in distress. The expectation is that the usage of this service will increase in FY21 when the Eviction and Foreclosure Moratorium expires and calls for assistance from homeowners to the Boston Home Center begin to rise.

Other Financial and Personnel Resources - \$25,000 in CDBG grant funding

This amount reflects payment to LCA-approved certified vendors and interpreters for critical documents, as well as live interpretation of community meetings (upon request) and all public hearings for any HUD-related funding (i.e. the annual Action Plan Hearing). This amount does not reflect additional monies used for printing and distribution of translated materials. It also does not reflect the language access requirements in the vendor contracts the Boston Home Center has to provide for homebuyer education in languages other than English. In addition, the Boston Home Center contracts for foreclosure and other financial counseling services related to homeownership which also require translated materials.

16) Five Year Analysis of Full-Time Equivalents as of January 1

| | FY17 | FY18 | FY19 | FY20 | FY21 Projected |
|----------------|-------|-------|-------|-------|----------------|
| Operating FTEs | 38.5 | 38.3 | 37.0 | 39.7 | 40.7 |
| External FTEs | 94.2 | 93.4 | 85.8 | 86.1 | 86.1 |
| Total FTEs | 132.7 | 131.7 | 122.8 | 125.8 | 126.8 |

17) Breakdown of Instances of Employees on Leave

| Leave Type | FY19 | FY20 (Through March) |
|---------------------------|------|----------------------|
| FMLA | 19 | 26 |
| Paid Administrative Leave | - | - |
| Unpaid | - | - |

18) Five Year Analysis of the Total Number of Positions

| | FY17 Adopted | FY18 Adopted | FY19 Adopted | FY20 Adopted | FY21 Recommended |
|---|-----------------|-----------------|-----------------|-----------------|---------------------|
| Operating Full-Time Positions (Permanent) | 41.17 | 40.72 | 44.67 | 43.54 | 45.50 |
| External Full-Time Positions (Permanent) | 99.83 | 98.28 | 94.13 | 92.26 | 90.30 |
| Total Full-Time Positions (Permanent) | 141.00 | 139.00 | 138.80 | 135.80 | 135.80 |

19A) Breakdown of Employees by Race and Gender

Active Employees as of April 1, 2020

| | Female | Male | Total | % of Total |
|------------|--------|-------|-------|------------|
| Asian | 4 | 1 | 5 | 4.0% |
| Black | 24 | 10 | 34 | 27.0% |
| Hispanic | 7 | 5 | 12 | 9.5% |
| White | 45 | 30 | 75 | 59.5% |
| Total | 80 | 46 | 126 | 100% |
| % of Total | 63.5% | 36.5% | 100% | |

19B) Breakdown of Top Ten Dept Salaries by Race and Gender

Active Employees as of April 1, 2020

| | Female | Male | Total | % of Total |
|------------|--------|------|-------|------------|
| Black | | 1 | 1 | 10% |
| White | 5 | 4 | 9 | 90% |
| Total | 5 | 5 | 10 | 100% |
| % of Total | 50% | 50% | 100% | |

20) Employee Counts with Language Competency in the Volunteer Pool

| Language | # of employees | | | |
|----------|----------------|--|--|--|
| Spanish | 1 | | | |

In addition to the 1 DND employee in the volunteer pool who is available to help other departments, many DND staff members routinely interact with Bostonians in Spanish, Haitian Creole, Cape Verde Creole, Mandarin, and Cantonese. This is particularly true of staff members in the Office of Housing Stability and the Boston Home Center, many of whom are using their language skills daily, but staff members in other divisions have and do work to assist constituents as needed in these languages.

21) Five Year Overtime History - N/A

22) Amount and Justification of Any Stipends - N/A

23) Any Hiring Challenges Experienced This Year - N/A

24, 25, 26, 27) Breakdown of contracts, contracts over \$100k - See Separate Attachment (Appendix E)

| Measure | FY18 Actual | FY19 Actual | FY20 Proj | FY21 Target | Comments on Targets | Trend Narrative |
|--|----------------|----------------|--------------|----------------|---|--|
| # of homeowners assisted with foreclosure prevention counseling | 233 | 226 | 238 | 240 | Target is based on the number of petitions filed. | As property values in Boston have increased, lenders are more likely to foreclose on properties. |
| # of potential evictions averted | 479 | 680 | 794 | 850 | Target is based on the current trend in requests for eviction prevention assistance, as well as the FY21 recommended investment in increased flexible financial assistance. | Eviction filings have increased in the Eastern District Housing Court, which has led to an increase in requests for assistance over the past 3 years. |
| # of housing-insecure households placed in permanent housing | 303 | 456 | 313 | 325 | Target is based on the current trend non including unexpected increase in FY19 due to natural disasters. | Other than the bump in FY19, the trend has been steadily in the 300-325 range, which the department expects to continue. |
| # of middle income housing units permitted (deed restricted and market) | 1,777 | 882 | 1,578 | 1,542 | Target is determined by comparing actuals to Housing Boston 2030 Plan target and calculating what is needed per year to achieve goal. | Private market rate development dropped as the market shifted away from large downtown projects toward smaller neighborhood projects, and the volume of smaller neighborhood projects is ramping up. |

| Measure | FY18 Actual | FY19 Actual | FY20 Proj | FY21 Target | Comments on Targets | Trend Narrative |
|---|----------------|----------------|--------------|----------------|--|--|
| Total # of net new housing units permitted | 4,889 | 2,387 | 4,554 | 3,304 | Target is determined by comparing actuals to Housing Boston 2030 Plan target and calculating what is needed per year to achieve goal. | Private market rate development dropped as the market shifted away from large downtown projects toward smaller neighborhood projects, and the volume of smaller neighborhood projects is ramping up. |
| # of low income housing units permitted (deed restricted and IDP) | 315 | 254 | 344 | 533 | Target is determined by comparing actuals to Housing Boston 2030 Plan target and calculating what is needed per year to achieve goal. | Affordable housing permits can vary widely from year to year, as just one project being delayed by a year can make a big difference in the permitted unit numbers. |
| # of homebuyers assisted with down payment assistance | 111 | 81 | 90 | 213 | Target is based on prior year's performance plus the amount of affordable deed restricted units expected to come online in FY21, which many of the department's buyers purchase, as well as the FY21 recommended investment in increased downpayment assistance. | In FY18, a number of affordable developments came online. In FY21, the department is projecting more buyers served due to increased outreach, and because a number of affordable units will come online. |

19

| Measure | FY18 Actual | FY19 Actual | FY20 Proj | FY21 Target | Comments on Targets | Trend Narrative |
|---|----------------|----------------|--------------|----------------|--|--|
| # of homeowners assisted through the home repair and rehab program | 1,051 | 1,084 | 940 | 1,000 | Target is based on FY20 projection plus a small bump based on FY18 and FY19 actuals exceeding 1,000. | The number of repairs can vary from year to year due to the nature of the program, but actuals have been pretty consistently around 1,000. |
| # of chronically homeless individuals placed in permanent housing | 220 | 244 | 220 | 220 | Variations in actuals occur each year due to fluctuations in housing resources, housing market vacancies, etc., therefore the FY21 target was determined on the FY20 projection. | While actuals have been relatively consistent, in FY19 there was a bump in housing resources available for chronically homeless individuals through BHA. |
| # of homeless veterans placed in permanent housing | 184 | 265 | 200 | 200 | Variations in actuals occur each year due to fluctuations in housing resources, housing market vacancies, etc., therefore the FY21 target was determined on the FY20 projection. | The number of project-based opportunities available to formerly homeless veterans fluctuates each year, depending on whether or not a development targeted to formerly homeless veterans opens in a given year and how many units are in the building. |

| Measure | FY18 Actual | FY19 Actual | FY20 Proj | FY21 Target | Comments on Targets | Trend Narrative |
|--|----------------|----------------|--------------|----------------|---|---|
| # of land parcels and buildings sold or transferred for development and open space | 79 | 66 | 77 | 80 | Target is based on the department's pipeline of properties slated for sale and where they are in the disposition process. | Property disposition actuals are influenced by many variables, which account for the changes from year to year. |

Revolving Fund(s) - N/A

Appendix A

Department History

| Personnel Services | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Recommended | Inc/Dec 20 vs 21 |
|--|--|--|---|---|---|
| 51000 Permanent Employees 51100 Emergency Employees 51200 Overtime 51600 Unemployment Compensation | 3,423,767 0 0 0 | 3,595,118 0 0 0 | 3,811,248 42,000 0 11,000 | 4,104,325 42,000 0 11,000 | 293,077 0 0 0 |
| 51700 Workers' Compensation Total Personnel Services | 12,763 3,436,530 | 0 3,595,118 | 2,500 3,866,748 | 2,500 4,159,825 | 0 293,077 |
| Contractual Services | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Recommended | Inc/Dec 20 vs 21 |
| 52100 Communications 52200 Utilities 52400 Snow Removal 52500 Garbage/Waste Removal 52600 Repairs Buildings & Structures 52700 Repairs & Service of Equipment 52800 Transportation of Persons 52900 Contracted Services Total Contractual Services | 63,910 5,330 975 8,800 88,359 7,763 3,267 1,366,127 1,544,531 | 66,850 30,807 0 3,756 123,444 9,188 4,302 981,854 1,220,201 | 50,736 23,996 0 8,750 101,202 10,500 4,120 1,423,459 1,622,763 | 60,720 33,174 0 8,750 100,000 10,500 5,000 1,662,510 1,880,654 | 9,984 9,178 0 0 -1,202 0 880 239,051 257,891 |
| Supplies & Materials | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Recommended | Inc/Dec 20 vs 21 |
| 53000 Auto Energy Supplies 53200 Food Supplies 53400 Custodial Supplies 53500 Med, Dental, & Hosp Supply 53600 Office Supplies and Materials 53700 Clothing Allowance 53800 Educational Supplies & Mat | 36 0 0 0 17,207 21,525 0 | 94 0 0 0 19,228 5,855 0 | 295 0 0 0 25,800 18,000 | 272 0 0 0 25,800 7,000 | -23 0 0 0 0 0 -11,000 |
| 53900 Misc Supplies & Materials Total Supplies & Materials | 5,693 44,461 | 7,529 32,706 | 11,625 55,720 | 11,625 44,697 | 0 -11,023 |
| | , | , | | 11,625 | _ |
| Total Supplies & Materials | 44,461 | 32,706 | 55,720 | 11,625 44,697 | -11,023 |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges | 44,461 FY18 Expenditure 1,344 3,400 0 0 0 104,302 | 32,706 FY19 Expenditure 1,353 0 0 0 0 0 105,476 | 55,720 FY20 Appropriation 10,000 3,570 0 0 0 0 119,606 | 11,625 44,697 FY21 Recommended 5,000 3,570 0 0 0 122,506 | -11,023 Inc/Dec 20 vs 21 -5,000 0 0 0 0 2,900 |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig | 44,461 FY18 Expenditure 1,344 3,400 0 0 0 104,302 109,046 | 32,706 FY19 Expenditure 1,353 0 0 0 0 105,476 106,829 | 55,720 FY20 Appropriation 10,000 3,570 0 0 0 119,606 133,176 | 11,625 44,697 FY21 Recommended 5,000 3,570 0 0 0 122,506 131,076 | -11,023 Inc/Dec 20 vs 21 -5,000 0 0 0 0 2,900 -2,100 |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig Equipment 55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment | 44,461 FY18 Expenditure 1,344 3,400 0 0 0 104,302 109,046 FY18 Expenditure 0 0 0 1,100 | 32,706 FY19 Expenditure 1,353 0 0 0 0 105,476 106,829 FY19 Expenditure 0 0 0 0 8,423 | 55,720 FY20 Appropriation 10,000 3,570 0 0 0 119,606 133,176 FY20 Appropriation 0 0 0 0 0 0 10 0 10 0 0 0 0 0 0 0 0 0 | 11,625 44,697 FY21 Recommended 5,000 3,570 0 0 0 122,506 131,076 FY21 Recommended 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | -11,023 Inc/Dec 20 vs 21 -5,000 0 0 0 2,900 -2,100 Inc/Dec 20 vs 21 0 0 0 0 |
| Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig Equipment 55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment | 44,461 FY18 Expenditure 1,344 3,400 0 0 0 104,302 109,046 FY18 Expenditure 0 0 1,100 1,100 | 32,706 FY19 Expenditure 1,353 0 0 0 0 105,476 106,829 FY19 Expenditure 0 0 0 8,423 8,423 | 55,720 FY20 Appropriation 10,000 3,570 0 0 0 119,606 133,176 FY20 Appropriation 0 0 0 0 8,755 8,755 | 11,625 44,697 FY21 Recommended 5,000 3,570 0 0 122,506 131,076 FY21 Recommended 0 0 0 0 8,755 8,755 | -11,023 Inc/Dec 20 vs 21 -5,000 0 0 0 2,900 -2,100 Inc/Dec 20 vs 21 0 0 0 0 0 |

City of Boston Summarized Appropriations by Department Budget Year 2020 as of March 31, 2020

| Fund Descr | | <u>Dept</u> <u>Description</u> | Acct Descr | <u>Bdgtd</u> | <u>Encumb</u> | Expend | <u>Avail</u> |
|-------------|------|--------------------------------|-----------------------------|---------------|---------------|---------------|--------------|
| 100 General | Fund | 188000 Neighborhood Developm | 51000 Permanent Employees | 3,811,248.00 | - | 2,634,932.36 | 1,176,315.64 |
| 100 General | Fund | 188000 Neighborhood Developm | 51100 Emergency Employees | 42,000.00 | - | 227.80 | 41,772.20 |
| 100 General | Fund | 188000 Neighborhood Developm | 51600 Unemployment Compensa | 11,000.00 | - | - | 11,000.00 |
| 100 General | Fund | 188000 Neighborhood Developm | 51700 Workers Compensation | 2,500.00 | - | - | 2,500.00 |
| 100 General | Fund | 188000 Neighborhood Developm | 52100 Telecommunications | 50,736.00 | - | 58,727.14 | (7,991.14) |
| 100 General | Fund | 188000 Neighborhood Developm | 52200 Utilities | 23,996.00 | - | 23,736.22 | 259.78 |
| 100 General | Fund | 188000 Neighborhood Developm | 52500 Waste Removal | 8,750.00 | 4,070.40 | 2,206.30 | 2,473.30 |
| 100 General | Fund | 188000 Neighborhood Developm | 52600 Repairs/Maintenance | 113,345.00 | 20,881.29 | 44,459.04 | 48,004.67 |
| 100 General | Fund | 188000 Neighborhood Developm | 52700 Repair/Service Equip | 10,500.00 | 1,998.00 | 3,560.57 | 4,941.43 |
| 100 General | Fund | 188000 Neighborhood Developm | 52800 Transportation/Travel | 4,120.00 | - | 3,388.22 | 731.78 |
| 100 General | Fund | 188000 Neighborhood Developm | 52900 Contracted Services | 1,423,459.00 | 860,246.93 | 559,427.34 | 3,784.73 |
| 100 General | Fund | 188000 Neighborhood Developm | 53000 Motor Vehicle Energy | 295 | - | 56.53 | 238.47 |
| 100 General | Fund | 188000 Neighborhood Developm | 53600 Office Supplies | 25,637.00 | 7,600.14 | 7,147.29 | 10,889.57 |
| 100 General | Fund | 188000 Neighborhood Developm | 53700 Clothing Allowance | 6,020.00 | - | 6,017.81 | 2.19 |
| 100 General | Fund | 188000 Neighborhood Developm | 53900 Misc Supplies/Materia | 11,625.00 | - | 363.15 | 11,261.85 |
| 100 General | Fund | 188000 Neighborhood Developm | 54300 Workers Comp Medical | 10,000.00 | - | 1,126.48 | 8,873.52 |
| 100 General | Fund | 188000 Neighborhood Developm | 54400 Legal Liability Premi | 3,570.00 | - | - | 3,570.00 |
| 100 General | Fund | 188000 Neighborhood Developm | 54900 Current Charges | 119,606.00 | 2,750.00 | 50,450.92 | 66,405.08 |
| 100 General | Fund | 188000 Neighborhood Developm | 55900 Equipment | 8,755.00 | - | 6,735.20 | 2,019.80 |
| 100 General | Fund | 188000 Neighborhood Developm | 56200 Special Appropriation | 14,890,452.00 | - | 14,890,452.00 | - |
| | | Neighborhood Developm Total | | 20,577,614.00 | 897,546.76 | 18,293,014.37 | 1,387,052.87 |

Please provide a list of 5 major accomplishments for FY20, highlighting first-time accomplishments.

DND provides services to the citizens of Boston in 5 core areas. Major accomplishments in each core area are as follows:

Creating and Preserving Affordable Housing

- In FY20, we have stayed on pace to achieving our Housing Boston 2030 goal of 69,000 new housing units by 2030. Our progress as of April 10th is:
 - Total Housing Production: 33,507 units have been permitted or completed, representing
 125 percent of the City's target to date
 - Low Income Housing: 2,437 units have been permitted or completed, representing 75 percent of the City's target to date
 - Middle Income Housing: 9,368 units have been permitted or completed, representing 92 percent of the City's target to date. Of those, 3,406 are income-restricted units and 5,962 units are middle-income affordable market units
- In February 2020 we announced the largest affordable housing funding round by the City of Boston since the release of the Housing Boston 2030 plan in 2014, with \$61.4 million awarded to create and preserve 1,097 units in 19 developments across the City.

Ending Homelessness

- In February 2020, we passed the milestone of more than 1,000 chronically homeless individuals housed since the launch of the Boston's Way Home initiative in 2015.
- In November 2019, we launched *Rising to the Challenge*, a plan to prevent and end homelessness among unaccompanied youth and young adults after a year-long community-wide planning process. In 2019, awarded \$4.7 million to create 157 new housing opportunities with services for unaccompanied youth and young adults.

Preventing Displacement and Stabilizing Housing

• In 2019 we created the Eviction Prevention Task Force, culminating with the December release of An Action Plan to Reduce Evictions in Boston, which aims to reduce the total number of evictions in subsidized housing by 33% and in market-rate housing by 25% within five years.

Strengthening Homeownership

In collaboration with MHP Fund, we created the new ONE+Boston Mortgage Program which will
provide a reduced interest rate loan product combined with enhanced down payment assistance
for Boston residents at or below 100% AMI who buy in Boston. The new program will create more
buying opportunities for low to moderate income families looking to buy a home in the city. The
program received \$3.8 million in Community Preservation Act funding.

Managing and Disposing of City-Owned Property

 Since 2014, DND has sold or transferred 315 parcels totaling 2,175,516 square feet of land, which has generated \$7,887,592 in revenue for the City. These parcels will create 990 units of housing, 661 of which are income-restricted affordable units, and 400,894 square feet of open space.

Please outline your chief goals for FY21, divided into ongoing and new initiatives.

In FY21, DND will continue to provide outstanding community development services to the residents of Boston. These services include funding the creation of low, moderate, and middle income housing in Boston; promoting homeownership by assisting Bostonians in obtaining, maintaining, and retaining their homes; ending homelessness in our City; preventing displacement and stabilizing housing; and developing City-owned property to meet the City's community development objectives.

Chief Ongoing Goals for FY21 by core area:

Creating and Preserving Affordable Housing

• Ensure growth and affordability in Boston's housing market by advancing the goals of the Housing Boston 2030 Plan by producing 3,304 new units of housing to keep pace with the goal of 69,000 by 2030, including units for low income and the middle class

Strengthening Homeownership

- Help 1,000 homeowners, including seniors, improve their homes and communities through Boston Home Center's home repair and rehabilitation programs
- Foster Homeownership in Boston's neighborhoods by providing down payment assistance to over 200 first-time home buyers
- Assist existing homeowners in retaining their homes by providing 240 homeowners with foreclosure prevention counseling

Ending Homelessness

- Provide assistance towards ending homelessness in Boston by placing 220 chronically homeless individuals and 200 homeless veterans into permanent housing with services
- Assist approximately 200 homeless youth and young adults through the programs outlined in the City's youth homelessness action plan

Preventing Displacement and Stabilizing Housing

 Assist tenants and landlords in preserving their tenancies by preventing 850 potential evictions and placing 325 housing-insecure households into permanent housing

Managing and Disposing of City-owned Property

 Sell or transfer a total of 80 City-owned land parcels and buildings for housing development and open space projects In January, the Mayor announced a five-year, \$500M housing funding commitment. New (or newly enhanced) initiatives for FY21 from this commitment:

- Preserve and generate affordable rental opportunities by implementing the first City-funded housing voucher program which will provide hundreds of vouchers to subsidize those with the most need, over a five year period.
- Create approximately twice as many affordable homeownership opportunities than FY20 by
 providing enhanced downpayment assistance to low and moderate income first-time homebuyers
 and by expanding the ONE Plus Boston Mortgage program, which provides homebuyers with a
 discounted interest rate on their mortgage
- Advance the goals of the Action Plan to Reduce Evictions in Boston by expanding the Housing Court Navigator program, which connects tenants in Housing Court to resources and legal assistance and by providing more resources for tenancy preservation flexible funding assistance, which helps households preserve tenancies or secure new housing.
- Advance structural change to support the creation of affordable housing to address the resources gap for small, local minority and women-owned business enterprises (MWBEs) that develop affordable housing

New (or newly enhanced) Initiatives in Chronic, Youth and Family Homelesssess for FY21:

- Advance the goals of the youth action plan by providing additional resources for rapid rehousing programs which include move-in costs, rental assistance, housing search, and case management.services to youth and young adults as they transition from homelessness to permanent housing
- Expand Street Outreach programs in East Boston, Roxbury, Dorchester, and Jamaica Plain, to better assist individuals in those neighborhoods who are currently not in shelters
- Create an Advisor on Family Homelessness to facilitate coordination between existing services
 offered by the City, State, and external partners to ensure more homeless families get the help
 they need
- Expand our Front Door Triage programs, improving our ability to provide initial direct assistance to homeless individuals when they first enter the system

Appendix E

Appendix E 24) DND Contracts

| Vendor Name | Contract Description | Begin Dt | Expire Dt | Max An | nt | Vendor City |
|--|--------------------------------|-----------|-----------|--------|---------|---------------|
| Metro Boston Housing Partnership, Inc. | Continuum of Care (CoC) Prog. | 5/1/2019 | 4/30/2020 | \$ 2, | 548,024 | Boston |
| Pine Street Inn, Inc. | Continuum of Care (CoC) Prog. | 5/1/2019 | 4/30/2020 | \$ | 642,870 | Boston |
| Community Economic Development Asst Cor | FY19 N10 | 5/10/2019 | 5/10/2020 | \$ | 350,000 | Boston |
| Focus Strategies | Emergency Shelter System Trans | 6/1/2018 | 5/31/2020 | \$ | 152,635 | Walnut |
| Metro Boston Housing Partnership, Inc. | Continuum of Care (CoC) Prog. | 6/1/2019 | 5/31/2020 | \$ | 374,107 | Boston |
| Metro Boston Housing Partnership, Inc. | Continuum of Care (CoC) Progra | 6/1/2019 | 5/31/2020 | \$ | 91,751 | Boston |
| Pine Street Inn, Inc. | Continuum of Care (CoC) Prog. | 6/1/2019 | 5/31/2020 | \$ 1, | 325,619 | Boston |
| Vietnam Veterans Workshop Inc D/B/A | Continuum of Care (CoC) Prog. | 6/1/2019 | 5/31/2020 | \$ | 328,830 | Boston |
| Sumner Hill Rental Apartments LLC | Lead paint Abatement Grant | 6/28/2019 | 6/28/2020 | \$ | 18,000 | Jamaica Plain |
| BINDR LLC | Salesforce Maint. & Support | 9/15/2015 | 6/30/2020 | \$ | 741,700 | Andover |
| HomeStart, Inc. | HOPWA - prog. yr. 2017-2018 | 9/1/2017 | 6/30/2020 | \$ | 179,313 | Boston |
| HomeStart, Inc. | Vacancy Clearinghouse/Homeless | 10/1/2017 | 6/30/2020 | \$ | 317,174 | Boston |
| Pine Street Inn, Inc. | Emergency Solutions Grant Prog | 10/1/2017 | 6/30/2020 | \$ 2, | 025,102 | Boston |
| Motion Recruitment Partners II | HMIS Data Analyst | 6/4/2018 | 6/30/2020 | \$ | 438,194 | Boston |
| Asian American Civic Association, Inc | Homelessness Prevention Prog. | 1/1/2019 | 6/30/2020 | \$ | 75,163 | Boston |
| Boston Medical Center | Homelessness Prevention Prog. | 1/1/2019 | 6/30/2020 | \$ | 97,288 | Boston |
| HEARTH Inc. | Homelessness Prevention Prog. | 1/1/2019 | 6/30/2020 | \$ | 240,000 | Boston |
| HomeStart, Inc. | Homelessness Prevention Prog. | 1/1/2019 | 6/30/2020 | \$ | 706,690 | Boston |
| Little Sisters of the Assumption Family | Homelessness Prevention Prog | 1/1/2019 | 6/30/2020 | \$ | 151,031 | Roxbury |
| Metro Boston Housing Partnership, Inc. | Homelessness Prevention Prog. | 1/1/2019 | 6/30/2020 | \$ | 513,746 | Boston |
| Nuestra Comunidad Development Corp. | Homelessness Prevention | 1/1/2019 | 6/30/2020 | \$ | 165,534 | Roxbury |
| Livny, Ayala | Youth Action Board Consultancy | 2/1/2019 | 6/30/2020 | \$ | 112,964 | Cambridge |
| A&M Home Services LLC | Lot Clearance Svc (FY20)-4 & 5 | 7/1/2019 | 6/30/2020 | \$ | 130,000 | Roxbury |
| A&M Home Services LLC | Lot Clearance | 7/1/2019 | 6/30/2020 | \$ | 49,995 | Roxbury |
| A.M. Appraisal Associates, Inc. | FY 20 Appraisal Services | 7/1/2019 | 6/30/2020 | \$ | 120,000 | Lexington |
| ABCD, Incorporated | Foreclosure Prevention Program | 7/1/2019 | 6/30/2020 | \$ | 100,000 | Boston |
| BIB Trucks LLC | Lot Clearance Svc (FY20)-2&3 | 7/1/2019 | 6/30/2020 | \$ | 95,000 | Stoughton |
| Boston Mechanical Inc | plumbing services as needed FY | 7/1/2019 | 6/30/2020 | \$ | 24,700 | Arlington |
| Community Economic Development Asst Cor | Preserve at-risk rental housin | 7/1/2019 | 6/30/2020 | \$ | 305,000 | Boston |
| E D I C / Boston | | 7/1/2019 | 6/30/2020 | \$ | 408,473 | Boston |
| Ecumenical Social Action Committee, Inc. | Foreclosure Prevention Program | 7/1/2019 | 6/30/2020 | \$ | 60,000 | Jamaica Plain |

| Herculon Forestry Division | Lot Clearance services FY20 R2 | 7/1/2019 | 6/30/2020 | \$ 49,500 | Boston |
|--|--------------------------------|-----------|-----------|-----------------|---------------|
| Hill-Jones Property Services LLC | Lot Clearance Svc (FY20)-8 & 9 | 7/1/2019 | 6/30/2020 | \$ 95,000 | Holbrook |
| HomeStart, Inc. | Continuum of Care (CoC) Prog. | 7/1/2019 | 6/30/2020 | \$ 214,130 | Boston |
| HomeStart, Inc. | Continuum of Care (CoC) Prog. | 7/1/2019 | 6/30/2020 | \$ 607,379 | Boston |
| HomeStart, Inc. | Continuum of Care (CoC) Prog. | 7/1/2019 | 6/30/2020 | \$ 312,438 | Boston |
| Housing Corporation, Urban Edge | Foreclosure Prevention Program | 7/1/2019 | 6/30/2020 | \$ 50,000 | Roxbury |
| L. C. CLEANING COMPANY, INC. | Lot Clearance Svcs (FY 20)-7 | 7/1/2019 | 6/30/2020 | \$ 205,000 | Boston |
| Mass Affordable Housing Alliance | 20461 Post Purchase Education | 7/1/2019 | 6/30/2020 | \$ 26,500 | Dorchester |
| Metro Boston Housing Partnership, Inc. | Continuum of Care (CoC) Prog. | 7/1/2019 | 6/30/2020 | \$ 278,542 | Boston |
| Metro Boston LLC | Advertising for NHI program | 7/1/2019 | 6/30/2020 | \$ 11,900 | Boston |
| Michael Kim | Architectural Design Services | 7/1/2019 | 6/30/2020 | \$ 100,000 | Brookline |
| Nesam Cleaning Company | Lot Clearance FY20 R2409 | 7/1/2019 | 6/30/2020 | \$ 40,000 | Lawrence |
| Nuestra Comunidad Development Corp. | Foreclosure Prevention Program | 7/1/2019 | 6/30/2020 | \$ 60,000 | Roxbury |
| Pine Street Inn, Inc. | Continuum of Care (CoC) Prog. | 7/1/2019 | 6/30/2020 | \$ 1,822,228 | Boston |
| Pine Street Inn, Inc. | Continuum of Care (CoC) Prog. | 7/1/2019 | 6/30/2020 | \$ 175,000 | Boston |
| Placetailor inc | NDF Consultant Services FY19 N | 7/1/2019 | 6/30/2020 | \$ 49,999 | Roxbury |
| ROXDOT Sweep and Scoop Cooperative Inc | Lot Clearance Svcs (FY 20) - 1 | 7/1/2019 | 6/30/2020 | \$ 115,000 | Dorchester |
| Saint Francis House, Inc. | Continuum of Care (CoC) Prog. | 7/1/2019 | 6/30/2020 | \$ 291,422 | Boston |
| Shapiro Peter | Landlord counseling Services | 7/1/2019 | 6/30/2020 | \$ 48,000 | Jamaica Plain |
| T. C. Murphy, Inc. | Lot Clearance Svc (FY20) - 6 | 7/1/2019 | 6/30/2020 | \$ 120,000 | Carlisle |
| T. C. Murphy, Inc. | Lot Clearance FY20 | 7/1/2019 | 6/30/2020 | \$ 49,000 | Carlisle |
| T. C. Murphy, Inc. | Lot Clearance FY20 R2409 | 7/1/2019 | 6/30/2020 | \$ 49,000 | Carlisle |
| T. C. Murphy, Inc. | Strand general contracting ser | 7/1/2019 | 6/30/2020 | \$ 48,000 | Carlisle |
| Technical Assistance Collaborative Inc. | | 7/1/2019 | 6/30/2020 | \$ 34,384 | Boston |
| Tiger Home Inspection | 20338 Tiger Home Inspections | 7/1/2019 | 6/30/2020 | \$ 11,760 | Braintree |
| Upham's Corner Main Street Inc. | Boston Main Streets | 7/1/2019 | 6/30/2020 | \$ 75,000 | Dorchester |
| Warakurna LLC | Continuum of Care (CoC) Prog. | 7/1/2019 | 6/30/2020 | \$ 99,820 | Worcester |
| ASAP Construction LLC | HSG2030 Emergency repairs | 8/19/2019 | 6/30/2020 | \$ 30,000 | Derry |
| Paragon Corporation | NDF Custom Apps Code Upgrade F | 9/26/2019 | 6/30/2020 | \$ 43,740 | Boston |
| Allston Brighton Community Development C | Homebuyer Educ Courses - FY20 | 10/1/2019 | 6/30/2020 | \$ 14,400 | Brighton |
| Financial Education Associates Inc | Homebuyer Educ Courses - FY20 | 10/1/2019 | 6/30/2020 | \$ 35,850 | Dorchester |
| Mass Affordable Housing Alliance | Homebuyer Educ Courses - FY20 | 10/1/2019 | 6/30/2020 | \$ 55,300 | Dorchester |
| nesterly | Intergenerational Homeshare | 10/1/2019 | 6/30/2020 | \$ 100,000 | Brooklyn |
| | | | | | |

| NS Contracting Co Inc | construction services | 10/14/2019 | 6/30/2020 | \$ 23,150 | Roxbury |
|---|--------------------------------|------------|------------|-----------------|---------------|
| A S Construction | HSG2030 Repair Deed Restricted | 10/30/2019 | 6/30/2020 | \$ 22,000 | Roxbury |
| Boston Public Health Commn. | Peer Hsg. Navigator Prog. FY20 | 11/1/2019 | 6/30/2020 | \$ 251,031 | Boston |
| Los Mellos Cleaning Service | R2420 Snow Removal | 11/11/2019 | 6/30/2020 | \$ 49,400 | Boston |
| Los Mellos Cleaning Service | snow removal at 4 lots on | 12/9/2019 | 6/30/2020 | \$ 47,112 | Boston |
| Justice Resource Institute Inc. | BPS Peer Housing Navigator Pil | 1/1/2020 | 6/30/2020 | \$ 48,969 | Needham |
| W & W Construction Corp. | Interior work for Homeowner | 1/30/2020 | 6/30/2020 | \$ 37,412 | Milton |
| A S Construction | Repair Deed Restricted Propert | 2/10/2020 | 6/30/2020 | \$ 48,500 | Roxbury |
| Fire Code Design LLC | R2404 Repairs to bldg/strctrs | 3/26/2020 | 6/30/2020 | \$ 49,600 | Boston |
| Ascension LLC | Emerg. Medical Sheltering Svcs | 4/7/2020 | 7/27/2020 | \$ 7,964,321 | Morgantown |
| Computer and Engineering Services Inc | HMIS Data Analyst-2019-2020 | 8/1/2019 | 7/31/2020 | \$ 164,056 | Kalamazoo |
| HomeStart, Inc. | Continuum of Care (CoC) | 8/1/2019 | 7/31/2020 | \$ 1,610,508 | Boston |
| Social Solutions Global, Inc | Homeless Mgmt Information Syst | 5/1/2018 | 8/31/2020 | \$ 527,333 | Austin |
| Bay Cove Human Services, Inc. d/b/a | Boston Night Center, 2019-2020 | 9/1/2019 | 8/31/2020 | \$ 120,000 | Boston |
| Bay Cove Human Services, Inc. d/b/a | Continuum of Care (CoC) Prog. | 9/1/2019 | 8/31/2020 | \$ 566,258 | Boston |
| Heading Home Inc. | Continuum of Care (CoC) Prog. | 9/1/2019 | 8/31/2020 | \$ 183,100 | Charlestown |
| Little Sisters of the Assumption Family | Continuum of Care (CoC) Prog. | 9/1/2019 | 8/31/2020 | \$ 276,411 | Roxbury |
| Mass. Housing & Shelter Alliance Inc. | Continuum of Care (CoC) | 9/1/2019 | 8/31/2020 | \$ 263,752 | Boston |
| Metro Boston Housing Partnership, Inc. | Continuum of Care (CoC) Prog. | 9/1/2019 | 8/31/2020 | \$ 61,883 | Boston |
| Metro Boston Housing Partnership, Inc. | Continuum of Care (CoC) Prog. | 9/1/2019 | 8/31/2020 | \$ 57,713 | Boston |
| Pine Street Inn, Inc. | Continuum of Care (CoC) Prog. | 9/1/2019 | 8/31/2020 | \$ 653,452 | Boston |
| Pine Street Inn, Inc. | Continuum of Care (CoC) Prog. | 9/1/2019 | 8/31/2020 | \$ 1,456,442 | Boston |
| Metro Boston Housing Partnership, Inc. | Continuum of Care (CoC) Prog. | 10/1/2019 | 9/30/2020 | \$ 46,424 | Boston |
| Casa Myrna Vazquez, Inc. | Continuum of Care (CoC) Prog | 11/1/2019 | 10/31/2020 | \$ 262,468 | Boston |
| Casa Myrna Vazquez, Inc. | Continuum of Care (CoC) Prog. | 11/1/2019 | 10/31/2020 | \$ 675,514 | Boston |
| Bridge Over Troubled Waters, Inc. | Continuum of Care (CoC) Prog. | 12/1/2019 | 11/30/2020 | \$ 560,766 | Boston |
| Elizabeth Stone House, Inc. | Continuum of Care (CoC) Progra | 12/1/2019 | 11/30/2020 | \$ 595,250 | Jamaica Plain |
| FamilyAid Boston, Inc. | Continuum of Care (CoC) Prog. | 12/1/2019 | 11/30/2020 | \$ 690,436 | Boston |
| Mass. Housing & Shelter Alliance Inc. | Continuum of Care (CoC) Prog. | 12/1/2019 | 11/30/2020 | \$ 228,863 | Boston |
| Victory Programs, Inc. | Continuum of Care (CoC) Prog. | 12/1/2019 | 11/30/2020 | \$ 176,599 | Boston |
| Metro Boston Housing Partnership, Inc. | Homelessness Prevention Prog. | 1/1/2019 | 12/31/2020 | \$ 2,234,147 | Boston |
| Neighborhood of Affordable Housing | Homelessness Prevention Prog. | 1/1/2019 | 12/31/2020 | \$ 2,684,021 | East Boston |
| Mass. Housing & Shelter Alliance Inc. | Continuum of Care (CoC) Prog. | 1/1/2020 | 12/31/2020 | \$ 422,368 | Boston |

| HomeStart, Inc. | CoC Apartment Connection | 2/1/2020 | 1/31/2021 | \$ 1,653,336 | Boston |
|--|--------------------------------|------------|------------|-----------------|------------------|
| Pine Street Inn, Inc. | Chronically Homeless Housing | 2/1/2020 | 1/31/2021 | \$ 376,152 | Boston |
| Social Solutions Global, Inc | Continuum of Care (CoC) Prog. | 9/1/2019 | 2/28/2021 | \$ 403,716 | Austin |
| Metro Boston Housing Partnership, Inc. | Continuum of Care(CoC) Prog | 3/1/2020 | 2/28/2021 | \$ 6,407,168 | Boston |
| Bay Cove Human Services, Inc. d/b/a | Walnut Community Housing (CoC) | 4/1/2020 | 3/31/2021 | \$ 78,728 | Boston |
| AppExtremes, Inc dba | Conga Composer Software | 4/24/2020 | 4/30/2021 | \$ 18,600 | Broomfield |
| Metro Boston Housing Partnership, Inc. | Continuum of Care (CoC) prog. | 5/1/2020 | 4/30/2021 | \$ 2,548,024 | Boston |
| Pine Street Inn, Inc. | Continuum of Care (CoC) Prog | 5/1/2020 | 4/30/2021 | \$ 642,870 | Boston |
| Metro Boston Housing Partnership, Inc. | Continuum of Care (CoC) Prog. | 6/1/2020 | 5/31/2021 | \$ 301,053 | Boston |
| Metro Boston Housing Partnership, Inc. | Continuum of Care (CoC) Prog. | 6/1/2020 | 5/31/2021 | \$ 81,111 | Boston |
| Pine Street Inn, Inc. | Continuum of Care (CoC) Prog. | 6/1/2020 | 5/31/2021 | \$ 1,325,619 | Boston |
| Vietnam Veterans Workshop Inc D/B/A | Continuum of Care (CoC) Prog. | 6/1/2020 | 5/31/2021 | \$ 328,830 | Boston |
| Green River Data Analysis, LLC | Coordinated Access System | 2/1/2019 | 6/30/2021 | \$ 199,200 | Brattleboro |
| Bay Cove Human Services, Inc. d/b/a | Senior Homeowner Service Prog. | 7/1/2019 | 6/30/2021 | \$ 370,000 | Boston |
| Commonwealth Land Trust Inc | HOPWA - FY2019-2021 | 7/1/2019 | 6/30/2021 | \$ 106,754 | Roxbury Crossing |
| Ecumenical Social Action Committee, Inc. | Senior Homeowner Services Prog | 7/1/2019 | 6/30/2021 | \$ 380,520 | Jamaica Plain |
| Father Bills & MainSpring, Inc | HOPWA - 2019-2021 | 7/1/2019 | 6/30/2021 | \$ 170,000 | Brockton |
| Fenway Community Health Center Inc. | HOPWA - 2019-2021 | 7/1/2019 | 6/30/2021 | \$ 420,451 | Boston |
| Fenway Community Health Center Inc. | HOPWA - 2019-2021 | 7/1/2019 | 6/30/2021 | \$ 210,789 | Boston |
| Fenway Community Health Center Inc. | HOPWA - FY2019-2021 | 7/1/2019 | 6/30/2021 | \$ 450,000 | Boston |
| Fenway Community Health Center Inc. | HOPWA - FY2019-2021 | 7/1/2019 | 6/30/2021 | \$ 547,048 | Boston |
| HomeStart, Inc. | Boston Rental Assistance Fund | 7/1/2019 | 6/30/2021 | \$ 712,000 | Boston |
| Justice Resource Institute Inc. | HOPWA - 2019 - 2021 | 7/1/2019 | 6/30/2021 | \$ 670,238 | Needham |
| Metro Boston Housing Partnership, Inc. | HOPWA - 2019-2021 | 7/1/2019 | 6/30/2021 | \$ 3,384,410 | Boston |
| Neighborhood of Affordable Housing | Senior Homeowner Services Prog | 7/1/2019 | 6/30/2021 | \$ 285,200 | East Boston |
| Tenants' Development Corporation | Senior Homeowner Services Prog | 7/1/2019 | 6/30/2021 | \$ 360,156 | Boston |
| Bridge Over Troubled Waters, Inc. | Continuum of Care (CoC) Prog. | 10/1/2019 | 9/30/2021 | \$ 789,051 | Boston |
| Justice Resource Institute Inc. | Continuum of Care (CoC) Prog. | 10/1/2019 | 9/30/2021 | \$ 395,699 | Needham |
| Metro Boston Housing Partnership, Inc. | Continuum of Care (CoC) Prog. | 10/1/2019 | 9/30/2021 | \$ 1,076,009 | Boston |
| The Home For Little Wanderers Inc | Continuum of Care (CoC) | 10/1/2019 | 9/30/2021 | \$ 238,746 | Boston |
| Bridge Over Troubled Waters, Inc. | Continuum of Care (CoC) Prog. | 10/21/2019 | 9/30/2021 | \$ 2,070,623 | Boston |
| Technical Assistance Collaborative Inc. | Continuum of Care (CoC) Prog. | 12/1/2018 | 11/30/2021 | \$ 370,885 | |
| Bitfocus, Inc. | Continuum of Care (CoC - HMIIS | 2/1/2020 | 4/30/2022 | \$ 912,700 | Las Vegas |
| | | | | | |

| OpportunitySpace, Inc | Software, Licenses, Maint. | 7/1/2019 | 6/30/2022 | \$ 90,000 | Boston |
|---|--------------------------------|------------|------------|-----------------|-------------|
| Pine Street Inn, Inc. | Rapid Re-Housing Partnership | 1/1/2020 | 6/30/2022 | \$ 1,875,000 | Boston |
| ATC Group Services LLC | Environmental Consulting Svcs. | 11/12/2019 | 11/11/2022 | \$ 750,000 | Woburn |
| GEI Consultants, Inc | Environmental Consulting Svcs. | 11/12/2019 | 11/11/2022 | \$ 750,000 | Woburn |
| Weston and Sampson Engineers, Inc | Environmental Consulting Svcs. | 11/12/2019 | 11/11/2022 | \$ 750,000 | Peabody |
| Woodard & Curran New England Inc. | Environmental Consulting Svcs. | 11/12/2019 | 11/11/2022 | \$ 750,000 | Dedham |
| Green River Data Analysis, LLC | Coordinated Access System | 4/1/2020 | 3/31/2023 | \$ 561,000 | Brattleboro |
| Community Economic Development Asst Cor | Land Acquisition Contract | 4/4/2017 | 4/4/2027 | \$ 2,500,000 | Boston |
| Nuestra Comunidad Development Corp. | Vacant Unit Initiative | 2/25/2002 | 8/25/2032 | \$ 605,000 | Roxbury |

Appendix E 25) DND Certified Contracts

| Vendor Name | Contract Description | Max Amt | Minority | Women | Minority/Women | Small | Small Local | VOSBE | SDVOSBE | Vendor City |
|-------------------------------------|--------------------------------|---------|----------|-------|----------------|-------|-------------|-------|---------|-------------|
| Nuestra Comunidad Development Corp. | Vacant Unit Initiative | 605,000 | MBE | | | | | | | Roxbury |
| Nuestra Comunidad Development Corp. | Homelessness Prevention | 165,534 | MBE | | | | | | | Roxbury |
| Hill-Jones Property Services LLC | Lot Clearance Svc (FY20)-8 & 9 | 95,000 | | | MWBE | SBE | | | | Holbrook |
| Housing Corporation, Urban Edge | Foreclosure Prevention Program | 50,000 | MBE | | | | SLBE | | | Roxbury |
| Nuestra Comunidad Development Corp. | Foreclosure Prevention Program | 60,000 | MBE | | | | | | | Roxbury |

Appendix E 26) Any Barriers to Contract Diversity

The department remains committed to following all applicable procurement laws, while working closely with the Office of Economic Development to identify diverse vendors.

Appendix E 27) DND Contracts >\$100k

| Vendor Name | Begin Dt | Expire Dt | Ма | ax Amt | Narrative Description |
|---|------------|------------|----|-----------|--------------------------------|
| Ascension LLC | 4/7/2020 | 7/27/2020 | \$ | 7,964,321 | Emerg. Medical Sheltering Svcs |
| Metro Boston Housing Partnership, Inc. | 3/1/2020 | 2/28/2021 | \$ | 6,407,168 | Continuum of Care(CoC) Prog |
| Metro Boston Housing Partnership, Inc. | 7/1/2019 | 6/30/2021 | \$ | 3,384,410 | HOPWA - 2019-2021 |
| Neighborhood of Affordable Housing | 1/1/2019 | 12/31/2020 | \$ | 2,684,021 | Homelessness Prevention Prog. |
| Metro Boston Housing Partnership, Inc. | 5/1/2019 | 4/30/2020 | \$ | 2,548,024 | Continuum of Care (CoC) Prog. |
| Metro Boston Housing Partnership, Inc. | 5/1/2020 | 4/30/2021 | \$ | 2,548,024 | Continuum of Care (CoC) prog. |
| Community Economic Development Asst Cor | 4/4/2017 | 4/4/2027 | \$ | 2,500,000 | Land Acquisition Contract |
| Metro Boston Housing Partnership, Inc. | 1/1/2019 | 12/31/2020 | \$ | 2,234,147 | Homelessness Prevention Prog. |
| Bridge Over Troubled Waters, Inc. | 10/21/2019 | 9/30/2021 | \$ | 2,070,623 | Continuum of Care (CoC) Prog. |
| Pine Street Inn, Inc. | 10/1/2017 | 6/30/2020 | \$ | 2,025,102 | Emergency Solutions Grant Prog |
| Pine Street Inn, Inc. | 1/1/2020 | 6/30/2022 | \$ | 1,875,000 | Rapid Re-Housing Partnership |
| Pine Street Inn, Inc. | 7/1/2019 | 6/30/2020 | \$ | 1,822,228 | Continuum of Care (CoC) Prog. |
| HomeStart, Inc. | 2/1/2020 | 1/31/2021 | \$ | 1,653,336 | CoC Apartment Connection |
| HomeStart, Inc. | 8/1/2019 | 7/31/2020 | \$ | 1,610,508 | Continuum of Care (CoC) |
| Pine Street Inn, Inc. | 9/1/2019 | 8/31/2020 | \$ | 1,456,442 | Continuum of Care (CoC) Prog. |
| Pine Street Inn, Inc. | 6/1/2019 | 5/31/2020 | \$ | 1,325,619 | Continuum of Care (CoC) Prog. |
| Pine Street Inn, Inc. | 6/1/2020 | 5/31/2021 | \$ | 1,325,619 | Continuum of Care (CoC) Prog. |
| Metro Boston Housing Partnership, Inc. | 10/1/2019 | 9/30/2021 | \$ | 1,076,009 | Continuum of Care (CoC) Prog. |
| Bitfocus, Inc. | 2/1/2020 | 4/30/2022 | \$ | 912,700 | Continuum of Care (CoC - HMIIS |
| Bridge Over Troubled Waters, Inc. | 10/1/2019 | 9/30/2021 | \$ | 789,051 | Continuum of Care (CoC) Prog. |
| ATC Group Services LLC | 11/12/2019 | 11/11/2022 | \$ | 750,000 | Environmental Consulting Svcs. |
| GEI Consultants, Inc | 11/12/2019 | 11/11/2022 | \$ | 750,000 | Environmental Consulting Svcs. |
| Weston and Sampson Engineers, Inc | 11/12/2019 | 11/11/2022 | \$ | 750,000 | Environmental Consulting Svcs. |
| Woodard & Curran New England Inc. | 11/12/2019 | 11/11/2022 | \$ | 750,000 | Environmental Consulting Svcs. |
| BINDR LLC | 9/15/2015 | 6/30/2020 | \$ | 741,700 | Salesforce Maint. & Support |
| HomeStart, Inc. | 7/1/2019 | 6/30/2021 | \$ | 712,000 | Boston Rental Assistance Fund |
| HomeStart, Inc. | 1/1/2019 | 6/30/2020 | \$ | 706,690 | Homelessness Prevention Prog. |
| FamilyAid Boston, Inc. | 12/1/2019 | 11/30/2020 | \$ | 690,436 | Continuum of Care (CoC) Prog. |
| Casa Myrna Vazquez, Inc. | 11/1/2019 | 10/31/2020 | \$ | 675,514 | Continuum of Care (CoC) Prog. |
| Justice Resource Institute Inc. | 7/1/2019 | 6/30/2021 | \$ | 670,238 | HOPWA - 2019 - 2021 |
| Pine Street Inn, Inc. | 9/1/2019 | 8/31/2020 | \$ | 653,452 | Continuum of Care (CoC) Prog. |
| | | | | | |

| Pine Street Inn, Inc. | 5/1/2019 | 4/30/2020 | \$ | 642,870 | Continuum of Care (CoC) Prog. |
|--|-----------|------------|----|---------|--------------------------------|
| Pine Street Inn, Inc. | 5/1/2020 | 4/30/2021 | \$ | 642,870 | Continuum of Care (CoC) Prog |
| HomeStart, Inc. | 7/1/2019 | 6/30/2020 | \$ | 607,379 | Continuum of Care (CoC) Prog. |
| Nuestra Comunidad Development Corp. | 2/25/2002 | 8/25/2032 | \$ | 605,000 | Vacant Unit Initiative |
| Elizabeth Stone House, Inc. | 12/1/2019 | 11/30/2020 | \$ | 595,250 | Continuum of Care (CoC) Progra |
| Bay Cove Human Services, Inc. d/b/a | 9/1/2019 | 8/31/2020 | \$ | 566,258 | Continuum of Care (CoC) Prog. |
| Green River Data Analysis, LLC | 4/1/2020 | 3/31/2023 | \$ | 561,000 | Coordinated Access System |
| Bridge Over Troubled Waters, Inc. | 12/1/2019 | 11/30/2020 | \$ | 560,766 | Continuum of Care (CoC) Prog. |
| Fenway Community Health Center Inc. | 7/1/2019 | 6/30/2021 | \$ | 547,048 | HOPWA - FY2019-2021 |
| Social Solutions Global, Inc | 5/1/2018 | 8/31/2020 | \$ | 527,333 | Homeless Mgmt Information Syst |
| Metro Boston Housing Partnership, Inc. | 1/1/2019 | 6/30/2020 | \$ | 513,746 | Homelessness Prevention Prog. |
| Fenway Community Health Center Inc. | 7/1/2019 | 6/30/2021 | \$ | 450,000 | HOPWA - FY2019-2021 |
| Motion Recruitment Partners II | 6/4/2018 | 6/30/2020 | \$ | 438,194 | HMIS Data Analyst |
| Mass. Housing & Shelter Alliance Inc. | 1/1/2020 | 12/31/2020 | \$ | 422,368 | Continuum of Care (CoC) Prog. |
| Fenway Community Health Center Inc. | 7/1/2019 | 6/30/2021 | \$ | 420,451 | HOPWA - 2019-2021 |
| EDIC/Boston | 7/1/2019 | 6/30/2020 | \$ | 408,473 | |
| Social Solutions Global, Inc | 9/1/2019 | 2/28/2021 | \$ | 403,716 | Continuum of Care (CoC) Prog. |
| Justice Resource Institute Inc. | 10/1/2019 | 9/30/2021 | \$ | 395,699 | Continuum of Care (CoC) Prog. |
| Ecumenical Social Action Committee, Inc. | 7/1/2019 | 6/30/2021 | \$ | 380,520 | Senior Homeowner Services Prog |
| Pine Street Inn, Inc. | 2/1/2020 | 1/31/2021 | \$ | 376,152 | Chronically Homeless Housing |
| Metro Boston Housing Partnership, Inc. | 6/1/2019 | 5/31/2020 | \$ | 374,107 | Continuum of Care (CoC) Prog. |
| Technical Assistance Collaborative Inc. | 12/1/2018 | 11/30/2021 | \$ | 370,885 | Continuum of Care (CoC) Prog. |
| Bay Cove Human Services, Inc. d/b/a | 7/1/2019 | 6/30/2021 | \$ | 370,000 | Senior Homeowner Service Prog. |
| Tenants' Development Corporation | 7/1/2019 | 6/30/2021 | \$ | 360,156 | Senior Homeowner Services Prog |
| Community Economic Development Asst Cor | 5/10/2019 | 5/10/2020 | \$ | 350,000 | FY19 N10 |
| Vietnam Veterans Workshop Inc D/B/A | 6/1/2019 | 5/31/2020 | \$ | 328,830 | Continuum of Care (CoC) Prog. |
| Vietnam Veterans Workshop Inc D/B/A | 6/1/2020 | 5/31/2021 | \$ | 328,830 | Continuum of Care (CoC) Prog. |
| HomeStart, Inc. | 10/1/2017 | 6/30/2020 | \$ | 317,174 | Vacancy Clearinghouse/Homeless |
| HomeStart, Inc. | 7/1/2019 | 6/30/2020 | \$ | 312,438 | Continuum of Care (CoC) Prog. |
| Community Economic Development Asst Cor | 7/1/2019 | 6/30/2020 | \$ | 305,000 | Preserve at-risk rental housin |
| Metro Boston Housing Partnership, Inc. | 6/1/2020 | 5/31/2021 | \$ | 301,053 | Continuum of Care (CoC) Prog. |
| Saint Francis House, Inc. | 7/1/2019 | 6/30/2020 | - | 291,422 | Continuum of Care (CoC) Prog. |
| Neighborhood of Affordable Housing | 7/1/2019 | 6/30/2021 | \$ | 285,200 | Senior Homeowner Services Prog |

| Metro Boston Housing Partnership, Inc. | 7/1/2019 | 6/30/2020 | \$ 278,542 | Continuum of Care (CoC) Prog. |
|---|-----------|------------|---------------|--------------------------------|
| Little Sisters of the Assumption Family | 9/1/2019 | 8/31/2020 | \$ 276,411 | Continuum of Care (CoC) Prog. |
| Mass. Housing & Shelter Alliance Inc. | 9/1/2019 | 8/31/2020 | \$ 263,752 | Continuum of Care (CoC) |
| Casa Myrna Vazquez, Inc. | 11/1/2019 | 10/31/2020 | \$ 262,468 | Continuum of Care (CoC) Prog |
| Boston Public Health Commn. | 11/1/2019 | 6/30/2020 | \$ 251,031 | Peer Hsg. Navigator Prog. FY20 |
| HEARTH Inc. | 1/1/2019 | 6/30/2020 | \$ 240,000 | Homelessness Prevention Prog. |
| The Home For Little Wanderers Inc | 10/1/2019 | 9/30/2021 | \$ 238,746 | Continuum of Care (CoC) |
| Mass. Housing & Shelter Alliance Inc. | 12/1/2019 | 11/30/2020 | \$ 228,863 | Continuum of Care (CoC) Prog. |
| HomeStart, Inc. | 7/1/2019 | 6/30/2020 | \$ 214,130 | Continuum of Care (CoC) Prog. |
| Fenway Community Health Center Inc. | 7/1/2019 | 6/30/2021 | \$ 210,789 | HOPWA - 2019-2021 |
| L. C. CLEANING COMPANY, INC. | 7/1/2019 | 6/30/2020 | \$ 205,000 | Lot Clearance Svcs (FY 20)-7 |
| Green River Data Analysis, LLC | 2/1/2019 | 6/30/2021 | \$ 199,200 | Coordinated Access System |
| Heading Home Inc. | 9/1/2019 | 8/31/2020 | \$ 183,100 | Continuum of Care (CoC) Prog. |
| HomeStart, Inc. | 9/1/2017 | 6/30/2020 | \$ 179,313 | HOPWA - prog. yr. 2017-2018 |
| Victory Programs, Inc. | 12/1/2019 | 11/30/2020 | \$ 176,599 | Continuum of Care (CoC) Prog. |
| Pine Street Inn, Inc. | 7/1/2019 | 6/30/2020 | \$ 175,000 | Continuum of Care (CoC) Prog. |
| Father Bills & MainSpring, Inc | 7/1/2019 | 6/30/2021 | \$ 170,000 | HOPWA - 2019-2021 |
| Nuestra Comunidad Development Corp. | 1/1/2019 | 6/30/2020 | \$ 165,534 | Homelessness Prevention |
| Computer and Engineering Services Inc | 8/1/2019 | 7/31/2020 | \$ 164,056 | HMIS Data Analyst-2019-2020 |
| Focus Strategies | 6/1/2018 | 5/31/2020 | \$ 152,635 | Emergency Shelter System Trans |
| Little Sisters of the Assumption Family | 1/1/2019 | 6/30/2020 | \$ 151,031 | Homelessness Prevention Prog |
| A&M Home Services LLC | 7/1/2019 | 6/30/2020 | \$ 130,000 | Lot Clearance Svc (FY20)-4 & 5 |
| A.M. Appraisal Associates, Inc. | 7/1/2019 | 6/30/2020 | \$ 120,000 | FY 20 Appraisal Services |
| T. C. Murphy, Inc. | 7/1/2019 | 6/30/2020 | \$ 120,000 | Lot Clearance Svc (FY20) - 6 |
| Bay Cove Human Services, Inc. d/b/a | 9/1/2019 | 8/31/2020 | \$ 120,000 | Boston Night Center, 2019-2020 |
| ROXDOT Sweep and Scoop Cooperative Inc | 7/1/2019 | 6/30/2020 | \$ 115,000 | Lot Clearance Svcs (FY 20) - 1 |
| Livny, Ayala | 2/1/2019 | 6/30/2020 | \$ 112,964 | Youth Action Board Consultancy |
| Commonwealth Land Trust Inc | 7/1/2019 | 6/30/2021 | \$ 106,754 | HOPWA - FY2019-2021 |
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