

TO: RFP PROSPECTS
FROM: NATACHA THOMAS, GENERAL COUNSEL
DATE: JANUARY 12, 2024
RE: QUESTIONS AND RESPONSES TO RFP

Question No. 1: There is no fee proposal form in what you sent over – is that supposed to be part of the RFP?

Response No. 1:

There is no fee proposal form, please include one in your RFP response

Question No. 2: Can you provide me with a sample of the type of matters related to Massachusetts collection laws? Are you collecting from system member units and/or debt collecting from third parties?

Response No. 2:

We do not foresee collection from system member units. We anticipate the debt collection would be from third parties. A member was overpaid and must refund monies, for example.

Question No. 3: There seems like there may be some litigation involved here that goes beyond simple collections (e.g. the Pensioners may dispute that there has been an overpayment).

Response No. 3: No, there would be no litigation of the underlying overpayment. It is just collections. The Board would be responsible for litigating the underlying claim.

Question No. 4: When I have agreed to do collections for a company in the past, there has usually been a backlog, and then there is some temporary regularized flow. Is there a backlog in this case? What's the regular flow?

Response No. 4: Yes, we have approximately 1,839 accounts from individuals who have been overpaid and we are still attempting to collect. It is difficult to predict a flow. However, we estimate that we have 60-80 deaths per month. These are the accounts we generally attempt to collect overpayments from.