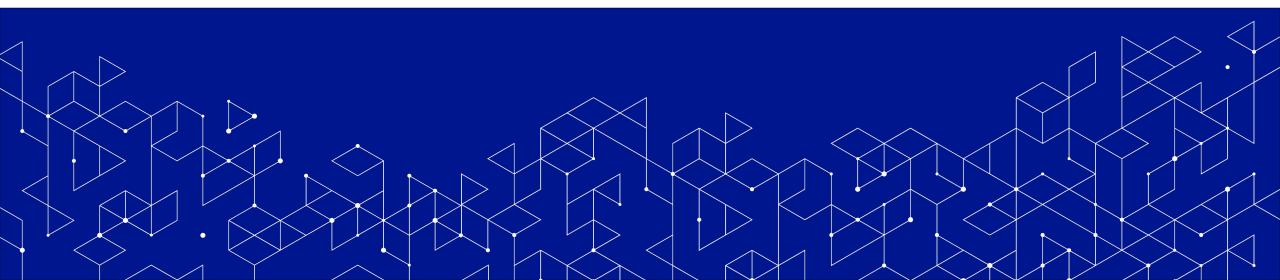


City of Boston: Office of Participatory Budgeting Idea Submission Media Strategy

Prepared by ASG, May 2025



2024-2025 Cycle

Campaign impact:

3.5MM+ total impressions and nearly 20K digital clicks
10 press placements plus interview opportunities
1,200+ ideas submitted and 4,400+ votes cast

Tactics:

Earned media, radio, newspaper and transit ads.

6 Languages:

English, Spanish, Haitian Creole, Brazilian Portuguese, Simplified Chinese, Vietnamese.

Key Outlets:

WGBH, WBUR, The Boston Herald, WBZ Radio, Dorchester Reporter, East Boston Times, BU Free Press, El Mundo, Mega 96.5, and Radio Tele Boston.













Audience

Reach diverse Boston residents with culturally competent and language-accessible communications to engage them in the participatory budgeting process.

Our communications strategy will reach residents across diverse identities, neighborhoods, and ages.

English, Spanish, Haitian Creole, Brazilian Portuguese, Simplified Chinese, Vietnamese



Ideas: Earned Media Strategy

- Highlight selected ideas being prepared for summer & fall implementation.
- Spotlight the residents benefiting from projects as implementation begins where possible.
- Provides feel-good angle for reporters & shows payoff for residents to engage them this cycle.

- Mainstream media, priority on outlets with most impact last cycle (Ex. WGBH)
- Local media
 (Ex. Dorchester Reporter, Baystate Banner)
- Ethnic media
 (Ex. El Mundo, Radio Tele Planet, SAMPAN)

- **Op-ed**, similar to last year with refreshed 25-26 cycle angle but same human storytelling approach.
- Interview and quote opportunities, with special focus on nimble approvals for timely opportunities.

• Explore training nonprofit partners for media opportunities to further extend reach in media and align the narrative for consistency with the City's message/positioning.

Alternately, explore providing a one-pager with talking points.

Ideas: Paid Media Strategy

Purpose: Create awareness to compliment digital tactics.

Suggested Placements:

- Bus Tails
- Bus Interior Car Cards

Languages: English // Spanish

Purpose: Highly-trackable digital ads that reach the widest range of audiences, from young millennials to older boomers across languages. We'll expand the reach of earned media while laying a base of digital versions of the outdoor ads.

Audience reach:

English ~200K // Spanish ~64K // Brazilian ~9K

Purpose: Create awareness to compliment digital tactics, especially with older and ethnic audiences.

Suggested Publications:

- Bay State Banner (English)
- Dorchester Reporter / Haitian Reporter (Haitian Creole)
- Sampan (Simplified Chinese)

Purpose: Spotify's reach ranges from young music lovers to older podcast listeners. By reaching Spanish and English audiences on Spotify, we can create high-frequency campaigns that stick in people's minds

Audience reach:

English ~86K // Spanish ~8K

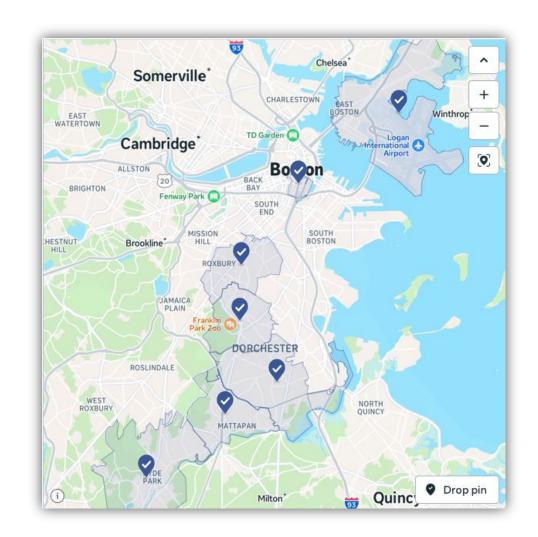


Ideas: Paid Target Zip Codes

We can strategically focus our spend in key Boston communities with diverse residents.

Recommended target zip codes:

- 02111 Chinatown
- 02119 Roxbury
- 02121 Dorchester (Western)
- 02124 Dorchester Center
- 02126 Mattapan
- 02128 East Boston
- 02136 Hyde Park / Fairmount



Thank You!