## Legal Greens Boston, LLC

571B Washington Street, Boston MA 02124

## **Our Team**

Legal Greens' mission is to provide affordable cannabis and assist individuals with knowledge to start cannabis businesses, especially individuals who were affected by the war on drugs.

#### **Management Team**



President & CEO 51% Owner Vanessa Jean-Baptiste holds a Criminal Justice Bachelor's Degree from Bridgewater State University and has over four years of direct experience running a compliant marijuana business in Brockton. She previously worked at the Nashua Street Jail as a Caseworker. She is a resident of Brockton.



CFO 9% Owner

Michael Maloney graduated from New England Law in 2006 and was honored as a top graduate in 2018. Attorney Maloney has been successfully fighting for the rights of individuals and entities alike in the greater New England market with a track record of success. He has over four years of direct experience as a marijuana business owner.



COO 40% Owner

Mark Bouquet has lived in Boston – specifically, Dorchester, and Hyde Park – for almost his entire life. With over 20 years of store management experience in the retail industry, Mark has owned and operated Legal Greens' Brockton location for over four years and will also manage staff at the Boston location.



Community
Relations Director

Kurt Faustin is the founder of The Dropout, an emotional intelligence and mental wellness platform that helps individuals and organizations break free from limiting mindsets. A certified Brain-Based Coach with over a decade of experience, he has worked with institutions like Harvard, Chase Bank, and United Way, and spoke to over 50,000 people by using storytelling and interactive learning to bridge the gap between mental health and performance.

## **Diversity and Inclusion Plan**

We are committed to hiring a diverse group of employees, suppliers, and contractors that reflect the demographics of the City of Boston.

- → PLAN
- Recruit & Retain Diverse Employees

Staff of 12 will reflect the demographics of Dorchester

- Diverse Suppliers & Contractors
- 75% of suppliers will be minority-owned
- Shelf Space for Local Minority/Women-Owned Brands

Review sales data and prioritize local, underrepresented brands

- Technical Assistance for Minorities & Startups
- Offer mentoring/workshops to help overcome industry barrier
- → MEASUREMENTS

Employee satisfaction and feedback from mentorship participants Testimonials from workshop attendees and equity participant



Reported quarterly and reviewed annually for improvements



## **Our Location**

571B Washington Street, Boston 02124



- Not within 500ft of a k-12 school
- No buffer zone conflict
- Commercial dense area



## **Transportation & Parking Plan**

Our location is easily accessible by MBTA. We plan to hire locally to promote commuting by public transportation or walking, helping to preserve public parking for customers arriving by car.

## Access to public transportation:

- Red line ~ Shawmut station
- Commuter Rail ~ Talbot Station
- MBTA bus:
  - Washington St across the street, #23
  - Washington via Talbot #22, 26 & 45

## Accessibility and amount of parking:

Public parking lot



## **Employment Plan**

We are committed to hiring a diverse group of candidates and provide them with competitive wages and benefits. We will specifically target women and young adults who are looking for flexible work schedules.

- → Goal 1 100% (12/12) of the employees will be Boston residents.
- → Goal 2
  66% (8/12) of the employees will be minorities at least 5 women
- → Goal 3

  Provide competitive wages with benefits with advancement opportunities.
- → Goal 4: 25% (3/12) of our employees will be individuals with criminal records.



## **Employment Plan Continued...**

We plan on achieving our employment goals by having competitive benefits and a proactive recruiting plan.

#### **Employee Benefits**

- → Managers \$18 +/hour with progressive wages up to \$25/hour
- → Receptionists -\$16/hour
- → Budtenders -\$17/hour
- → Benefits include:
  - We will conduct employee performance evaluations 90 days after hire for new employees, and annually thereafter, to identify opportunities for promotion.
  - Full time benefits: Medical, Dental & Paid Time Off
- 40 hours paid time off every year spent

#### Recruitment

- → Posting available positions in the Dorcherster Reporter, Boston Globe, El Planeta, ect.
- → Hosting/attending job fairs in partnership with community-based organizations in Codman Square Community Center and the local YMCA
- → Working with Boston's Pre-Release Program



## **Community Support**

- ✓ Community meeting:
- ✓ Letters of support from local elected official
  - ✓ State Representative Russel Homes
  - City Councilor Brian Worell
- Letters of support from local community organization
  - ✓ Codman Square Neighborhood Council
  - ✓ Letters of support from local residents & businesses



## **Building Security Plan**



#### **Building & Product Security**

24 cameras with battery backup (no blind spots) Installed/maintained by Setronics Generator installed

#### **Product Transport**

Licensed, GPS-tracked third-party transporters Logged and compliant with CCC regulations

#### **Cash Transport**

Secure vault storage Licensed armored transport for pickups

#### Reporting

All incidents reported to law enforcement & CCC

#### **On-site Security**

Panic buttons at registers, reception, vault, and manager's office
Remote monitoring ensures rapid response

#### **Youth Access Prevention**

- Customers must present ID on camera before entry
- Security Personal unlocks front door only after ID is shown
- ID scanned to verify 21+ age requirement
- Only valid IDs allow access to sales floor
- Fake or invalid IDs result in confiscation & police notification
- ID is shown again at point-of-sale to confirm legal purchase

# THANK YOU! ANY QUESTIONS?

