# Oasis of Tranquility: Cannabis Business Proposal

A vertically-integrated adult-use cannabis business for Hyde Park

Presented by Geneise Israel, CEO





# Company Overview & Leadership

## **About Oasis of Tranquility**

- Minority woman-owned cannabis business
- Vertically-integrated: Retail, Manufacturing, Home Delivery
- Social Equity and Boston Equity Awardee status
- Focus on restorative justice and community impact

## **Meet Our CEO**

#### Geneise Israel

- Northeastern University graduate
- Local realtor with 20+ years experience
- Cannabis industry entrepreneur for 4 years
- Certified Boston Equity and Social Equity status
- Extensive CCC training (Social Equity Program 2nd Cohort)



# **FLOWER**



pricing by gram, 1/8 ounce, 1/4 ounce

SMOKE MONSTER

Sativa THC: 29.81% CBD: 0.51% 7.00 19.00 37.00

ODIN'S RAVEN

Sativa THC: 38.76% CBD: 1.21%

10.00 30.00 54.00

Sativa THC: 29.45% CBD: 1.56% 12.00 32.00 60.00

**BLACK MAMBA** 

Sativa THC: 19.42% CBD: 0.02%

10.00 32.00 60.00

**CRAZY CHRON** Sativa THC: 28.23% CBD: 0.32%

11.00 34.00 61.00

SHERBERT HERBERT

Sativa THC: 34.87% CBD: 2.45%

6.00 15.00 30.00

KING KONG FINGERS

Indica THC: 24.23% CBD 1.24% 10.00 28.00 54.00

**FUNKEE FLOWER** 

Indica THC: 12.42% CBD: 3.21%

7.00 20.00 36.00

THE NON PARANOID KIND Indica THC: 12.45% CBD: 2.65%

10.00 27.00 49.00

GARDEN GIGGLE

Indica THC: 18.97% CBD: 3.45%

6.00 15.00 28.00

SOUR DIESEL Indica THC: 22.84% CBD: 1.45%

9.00 25.00 48.00

**PLUMDOG MILLIONAIRE** 

Indica THC: 21.87% CBD: 4.94%

9.00 26.00 48.00

**BONANZA BUDDY** 

Hybrid THC: 29.78% CBD: 6.54% 6.00 20.00 38.00

GARDEN GIGGLE

Hybrid THC: 38.97% CBD: 3.45% 9.00 27.00 52.00

PIRATE'S DELIGHT

Hybrid THC: 27.34% CBD: 1.08% 6.00 18.00 34.00

**BIG WILLY STYLE** 

Hybrid THC: 25.16% CBD: .98% 8.00 20.00 38.00

COUGHING CACTUS

Hybrid THC: 17.90% CBD: 4.26% 8.00 25.00 40.00

MELON BALLER

Hybrid THC: 25.12% CBD: 2.31% 8.00 22.00 40.00

## **PRE-ROLLS**

**BIG WILLY STYLE** 

Sativa THC: 25.16% CBD: .98%

4.75 8.00

**ODIN'S RAVEN** 

Hybrid THC: 18.76% CBD: 1.21%

5.25 8.75

SOUR DIESEL

Sativa THC: 22.84% CBD: 1.45%

4.25 7.75

SEE YA LATER

Indica THC: 9.21% CBD: 3.72%

**GARDEN GIGGLE** Indica THC: 18.97% CBD: 3.45%

4.50 7.75

Hybrid THC: 18.78% CBD 3.8%

5.50 8.75

#### **FUNKEE FLOWER**

Indica THC: 22.42% CBD: 3.21%

3.50 6.00

MELON BALLER

Indica THC: 15.12% CBD: 2.31% 3.75 6.50

SMOKE MONSTER Hybrid THC: 29.81% CBD: 4.51%

3.00 5.00

PIRATE'S DELIGHT Sativa THC: 37.34% CBD: 1.08%

4.50 8.00

**BONANZA BUDDY** 

Hybrid THC: 19.78% CBD: 6.54%

5.00 9.00

TANTRUM TAMER

CBD THC: 0.0% CBD: 12.78% 4.00 7.00

# **CARTRIDGES**

pricing by 1/2 gram, gram

KOTTON CANDY

Sativa THC: 75.34% CBD 1.75%

GOOD GOOD

Sativa THC: 85.16% CBD: 1.98%

SOMETHING SLOWER

Indica THC: 58.76% CBD: 1.21%

KIDZ BOP Sativa THC: 82.84% CBD: 1.45%

CONFUSINATOR

Indica THC: 43.21% CBD: 3.72%

MOM'S BASEMENT Indica THC: 68.97% CBD: 3.45% 22.00 39.00

26.00 48.00

20.00 38.00

30.00 54.00

18.00 32.00

22.00 40.00



## **Products & Services**

#### **Product Offerings**

- Premium flower
- Pre-rolls
- Concentrates
- Edibles
- **Topicals**
- Tinctures and wellness products

All products sourced from licensed Massachusetts cultivators and manufacturers, with emphasis on local and social equity brands.

#### **Customer Experience**

- Knowledgeable staff with cannabis expertise
- Educational materials and one-on-one consultations
- Online ordering for fast pickup or home delivery
- Express checkout options
- Relationship Management software for personalized service
- 'Responsible Hyde Park Community Customer Agreement'

Intake packages

Scan to count audits

Discrepancy resolution

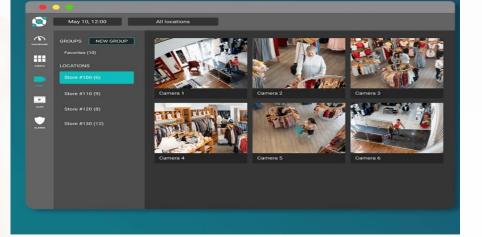
**Custom inventory categories** 

**Custom labels** 

Tags & effects

Distribution

**Activity tracking** 



#### **Cloud VMS**

Maximize efficiency with remote video access across unlimited locations. Search, view, and share video footage from a user-friendly app on any device.

**Technology Partners** 

#### Flowhub POS

Compliance-focused dispensary management platform

#### Solink & Cure8

Integrated security and IT infrastructure

#### **Greenlef HR Solutions**

**Employee Benefits and payroll** 

#### **Equity Works Career Hub**

Workforce Development and Talent Searches

The Affordable Care Act

I-9 Management & Employment Eligibility

Employee and Manager Training

Onboarding

Family Medical Leave Act

Harassment and Discrimination Training

**Employment Law Updates** 

Terminations

# **Proposed Location & Zoning**

## 51 Fairmount Ave, Hyde Park

1,000 sq ft retail space in line with other area retail stores

Commercial zoning for shopping center

Hours: 8 AM – 11:30 PM, 7 days per week

## Fairmount/Truman Local Convenience Subdistrict

Zoning supports small retail and service businesses

Built-in local customer base with steady foot traffic

Lower costs than major commercial zones

Strong community connection and support

## **Buffer Zone Exception Request**

Not within 500ft of schools or treatment centers

Different use than nearby cultivation facility

Previous location (1295-1297 River St) proved unsuitable

Project aligns with zoning goals without contradicting intent



# Transportation & Accessibility

## **Public Transit Options**

Bus 24	Fairmount Ave @ Pierce St	~1-2 min walk
Other buses (32,33,39)	Various nearby stops	~5-7 min walk
Commuter Rail	Readville station	~9 min walk
Mattapan Trolley	River St/Hyde Park Ave	~5-7 min walk

## Parking & Traffic

- On-street parking on Fairmount Ave and adjacent streets
- MBTA Fairmount Station Lot (32 spaces, 2-min walk)
- MBTA Hyde Park Station Lot (121 spaces, 8-min walk)
- Municipal Lot near Hyde Park Library (0.2 miles)

Daily traffic: 11,059 vehicles per day on Fairmount Avenue

Delivers 16,589 daily impressions (with 1.5 people per vehicle)

# Security & Compliance Measures



## **Surveillance Systems**

24/7 cameras around facility, storage areas, and delivery vehicles

Solink cloud-based video surveillance with POS integration

Real-time monitoring and smart alerts for suspicious activity



## **Delivery Security**

Two employees in vehicle at all times

Products kept in locked box

No stops between dispensary and customer

Vehicle tracking via physical GPS

Body cameras for delivery personnel



## **Facility Security**

Limited access areas with proper signage and restricted entry

Anti-break alarms on all windows

Secure storage in locked safes or vaults

ID verification at entrance with on-site security personnel



#### **Diversion Prevention**

State-approved seed-to-sale tracking system

Chain of custody policies and procedures

Anti-diversion training for employees

Automated compliance with technology integration

# Diversity, Inclusion & Employment

## **Diversity Goals**

100% commitment to diversity, inclusion and equity

Diverse team across staff, management, leadership and partnerships

51%+ Massachusetts residents for 12+ months

#### **Education**

50+ hours of educational seminars for residents of Areas of Disproportionate Impact

Training in cultivation, manufacturing, retailing, and business



## **Employment Plan**

8-10 permanent jobs in Year 1

Priority hiring for Hyde Park residents

Focus on individuals from areas of

disproportionate impact

Adherence to Boston Living Wages Ordinance

## **Accountability**

D&I scorecard to hold leaders accountable

Monthly review of quantitative and qualitative

metrics

Executive bonuses tied to diversity performance

# **Community Impact & Business Timeline**

#### **Positive Community Impact**

- Local inclusive job creation
- Enhanced security inside and outside the facility
- Renovation of building to add value
- Support for local initiatives
- Increased tax revenue
- Educational seminars for the community
- Creating Space for Cannabis program to help other entrepreneurs

#### **Business Timeline & Projections**

1 Q3 2025

Secure final city approvals and complete tenant improvements

2 — Q4 2025

Final inspections, staff onboarding, inventory sourcing

Q1 2026

Grand Opening (contingent on CCC final license approval)

#### Year 1 Projections:

- Gross revenue: \$1.2-1.5 million
- Customer volume: 200-300 transactions per week initially

#### Oasis of Tranquility

51 Fairmount Ave Boston, MA 02136 (0 - 3 mi)

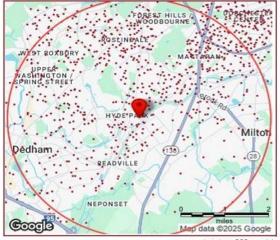
Two-way Average Daily Traffic on Fairmount Avenue

11,059 Vehicles per Day

331,770 Vehicles per Month

4,036,535 Vehicles per Year

With a load factor of 1.5 people 18+ years of age per vehicle, traffic at your location delivers 16,589 daily impressions.



**CPM Comparison** 

(\* 1 dot = 200 people)

#### **Population Statistics**

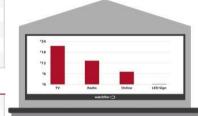
Summary	
2020 Census	159,711
2024 Estimate	160,409
2029 Projection	159,440
'20 - '24 % Change	0.4%
'24 - '29 % Change	-0.6%

Age Conorts	Wiedian Age.	41.0
Population: < 18	32,436	20.2%
Population: 18 - 35	34,246	21.3%
Population: 35 - 50	31,862	19.9%
Population: 50 - 65	31,188	19.4%
Population: > 65	30,677	19.1%

Education		
HS grad. or less	36,247	31.8%
Some college	17,515	15.4%
Assoc./prof. degree	13,468	11.8%
Bachelor's degree	26,623	23.4%
Master's or higher	19,962	17.5%

\$105,367

Mode of Transport	ation to Wor	k
Car, truck, or van	53,286	72.3%
Public trans.	15,916	21.6%
Motorcycle	28	0.0%
Bicycle	680	0.9%
Walked	2,231	3.0%
Other means	1,263	2.0%



An LED display's CPM is often far lower than the CPM of traditional media.

To calculate your estimated cost per thousand impressions, or CPM, divide the daily cost of your new display by the number of impressions per day, and multiply by 1000.

#### Your Local Watchfire Contact

Yearly Income by Household

Average HH Income

Andy Hopper
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217-394-1505

This	Report	Was	Prepared	В
			Andy Hon	ne

**Andy Hopper** 

Watchfire makes no representation concerning the accuracy of data obtained from state or national geodatabase sources.

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2025-Jul-02

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